Board of Directors Meeting Minutes

11-11-2019

Board of Directors Meeting Minutes (November 11, 2019)

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AGENDA

1. Call to order.

2. Roll call.

3. Consideration of tentative agenda.

   (Denman and Company, LLP will make a presentation.)

5. Public comments.

6. **Presentations:** Melinda Tingle Williams; Site Director, Southridge
   Eric Sundermeyer; Associate Director, Career Advantage/Bridges to Success

7. **Consent Items.**
   a. Consideration of minutes from October 14, 2019 Public Hearing and Regular Board Meeting.
   b. Human Resources report.
   c. Consideration of payables.


9. **Board Report 19-116.** Approval of Honda PACT Program.


11. **Board Report 19-118.** A resolution approving the List of Financial Institutions to be Depositories of Des Moines Area Community College Funds.

12. **Board Report 19-119.** A resolution Directing the Sale and Authorizing the issuance of $10,720,000 Taxable New Jobs Training Certificates (Multiple Projects 50) and Providing for the Securing of Such Certificates for the Purpose of Carrying Out New Jobs Training Programs.

13. **Board Report 19-120.** A resolution approving the form and content and execution and delivery of a Workforce Training and Economic Development agreement under Chapter 260C, Code of Iowa, for Family Resource Center, Carroll, Project #3.
14. **Board Report 19-121.** A resolution approving the form and content and execution and delivery of a Workforce Training and Economic Development agreement under Chapter 260C, Code of Iowa, for Precision, Inc., Project #1.

15. **Board Report 19-122.** A resolution approving the form and content and execution and delivery of a Workforce Training and Economic Development agreement under Chapter 260C, Code of Iowa, for Summertime Potato Co., Project #5.


17. **Board Report 19-124.** University of Northern Iowa and DMACC Partnership.


19. President’s Report.

20. Campus Updates.

21. Committee Reports.

22. Board Members’ Reports.

23. Information Items:

   - November 28-29 — Thanksgiving Holiday — All campuses closed
   - December 5 – WTA Graduation; 6:00 p.m., Southridge
   - December 9 - HiSet Graduation; 4:00 p.m., Franklin Jr. High School
   - December 9 - President/Board Holiday Luncheon, Ankeny Campus; 11:00-1:00
   - December 9 - Board Retreat; Eldon Leonard Boardroom; 12:00 p.m.
   - December 9 - Board Meeting; Eldon Leonard Boardroom; 4:00 p.m.
   - December 11 – Ankeny Campus Fall Graduation; 5:30 p.m.
   - December 13 — Newton Campus Fall Graduation; 5:00 p.m.

The regular meeting of the Des Moines Area Community College Board of Directors was held at DMACC’s Southridge Center on November 11, 2019. Board Chair Joe Pugel called the meeting to order at 4:04 p.m.

Members present: Fred Buie, Fred Greiner, Kevin Halterman, Denny Presnall and Joe Pugel.

Member connected via teleconference: *Jim Knott, Cheryl Langston and Madelyn Tursi.

Members absent: Felix Gallagher.

Others present: Robert Denson, President; Carolyn Farlow, Board Secretary; Greg Martin, Board Treasurer, faculty and staff.

Tursi moved; seconded by Greiner to approve the agenda as presented. Motion passed unanimously. Aye-Buie, Greiner, Halterman, Langston, Presnall, Pugel, Tursi. Nay-none.


*Jim Knott joined via teleconference at 4:14 p.m.


Board Report 19-123. Attachment #8. Greiner moved; seconded by Buie recommending that the Board adopt a resolution adopting the proposed plans and specifications and form of contract and estimated costs for the Boone Campus Athletic Expansion, setting the Public Hearing date as December 9, 2019 at 4:00 p.m. and setting December 3, 2019 at 2:00 p.m. as the date for receipt of bids.
PRESENTATIONS

Melinda Tingle Williams, Site Director at Southridge, provided an overview of the programs and services at our Southridge location.

Eric Sundermeyer, Associate Director, Career Advantage/Bridges to Success, presented information and data regarding our HSED programs. He also stated that United Way helps fund our Bridges to Success program.

CONSENT ITEMS

Halterman moved; seconded by Greiner to approve the consent items: a) Minutes from the October 14, 2019 Public Hearing and Regular Board Meeting; b) Human Resources Report and Addendum (Attachment #1); and c) Payables (Attachment #2).


DMACC 2020-2021 AND 2021-2022 ACADEMIC CALENDARS


APPROVAL OF HONDA PACT PROGRAM

Board Report 19-116. Halterman moved; seconded by Buie recommending that the Board approve the Honda PACT AAS Degree and Honda Maintenance and Minor Repair Diploma to begin fall semester 2020.


REVIEW OF BOARD POLICIES SERIES 400 AND 600

Board Report 19-117. The Board reviewed Series 400 and 600 Board policies. Implementation of any changes is deferred until all series have been submitted and approved.

LIST OF FINANCIAL INSTITUTIONS TO BE DEPOSITORIES

Board Report 19-118. Attachment #3. Halterman moved; seconded by Buie recommending that the Board adopt a resolution approving the list of financial institutions to be depositories of the College’s funds and the maximum balance allowed for each respective bank.


APPROVE WORKFORCE TRAINING AND ECONOMIC DEVELOPMENT AGREEMENTS

Greiner moved; seconded by Langston to approve Items #13-15 as one consent item. Motion passed on a roll call vote. Aye-Buie, Greiner, Halterman, Knott, Langston, Presnall, Pugel, Tursi. Nay-none.

Family Resource Center, Carroll, Project #3

Board Report 19-120. Attachment #5. A resolution approving the form and content and execution and delivery of a Workforce Training and Economic Development agreement under Chapter 260C, Code of Iowa, for Family Resource Center, Carroll, Project #3.


Board Report 19-124. Attachment #9. Greiner moved; seconded by Buie recommending that the Board ratify the signing of the Memorandum of Understanding between UNI and DMACC.


Ben Voaklander, Controller, presented the balance sheet for the four months ending October 31, 2019 as seen in Attachment #10 to these minutes.

Updates on campus activities and events were provided by Joel Lundstrom and Jim Stick.

Kevin Halterman reported that the Audit Committee met last week to review the FY2019 Audit Report in more detail than today's presentation.

Halterman moved; seconded by Presnall to adjourn. Motion passed unanimously and at 5:28 p.m. Board Chair Pugel adjourned the meeting. Aye-Buie, Greiner, Halterman, Knott, Langston, Presnall, Pugel, Tursi. Nay-none.

JOE PUGEL, Board Chair

CAROLYN FARLOW, Board Secretary
AGENDA ITEM  Human Resources Report

BACKGROUND

I. New Employee

   New Position

   1. Burrows, Barbara
      Instructor, Mathematics
      Ankeny Campus
      Annual Salary: $68,443
      Effective: January 8, 2020
      Temporary One Semester Contract

RECOMMENDATION

It is moved that the Board accepts the President's recommendation as to the above personnel actions.
ADDENDUM  Human Resources Report

BACKGROUND

I.  New Employee

   New Position

   1.  Kabala, Jinu
       Instructor, Computer Science
       Carroll Campus
       Annual Salary: $62,903
       Effective: January 8, 2020
       Continuing Contract

   Replacement Position

   2.  Murphy, John
       Instructor, Accounting/Business
       Boone Campus
       Annual Salary: $65,278
       Effective: January 8, 2020
       Continuing Contract

RECOMMENDATION

It is moved that the Board accepts the President's recommendation as to the above personnel actions.
List of checks over $2,500.00 from 02-Oct-2019 to 30-Oct-2019

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List of checks over $2,500.00 from 02-OCT-2019 to 30-OCT-2019

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## Des Moines Area Comm College

List of checks over $2,500.00 from 02-OCT-2019 to 30-OCT-2019

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List of checks over $2,500.00 from 02-OCT-2019 to 30-OCT-2019

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### List of Checks over $2,500.00 from 02-Oct-2019 to 30-Oct-2019

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**Total Amount:** $149,183.14
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Alliant Energy | 650917 | $45,980.90 | 6190 | Boone Campus Housing | Utilities
Ames Municipal Utilities | 650918 | $5,235.94 | 6190 | Utilities | Utilities
Ankeny Sanitation | 650921 | $5,146.05 | 6030 | Plant Operations - E | Custodial Services
 |  |  | 6030 | Physical Plant Opera | Custodial Services
 |  |  | 6030 | Physical Plant Opera | Custodial Services
 |  |  | 6030 | Physical Plant Opera | Custodial Services
 |  |  | 6030 | Physical Plant Opera | Custodial Services
 |  |  | 6030 | Payroll Office | Custodial Services
 |  |  | 6030 | Occupational Safety | Custodial Services
Arnold Motor Supply | 650924 | $2,769.11 | 6322 | Warren County Career | Materials & Supplies
 |  |  | 6322 | Warren County Career | Materials & Supplies
 |  |  | 6322 | Warren County Career | Materials & Supplies
 |  |  | 6322 | Heavy Diesel Equipment | Materials & Supplies
 |  |  | 6322 | Heavy Diesel Equipment | Materials & Supplies
 |  |  | 6511 | Auto Mechanics | Purchases for Resale
 |  |  | 6511 | Heavy Diesel Equipment | Materials & Supplies
 |  |  | 6511 | Heavy Diesel Equipment | Materials & Supplies
 |  |  | 6511 | Auto Mechanics | Purchases for Resale
 |  |  | 6511 | Auto Mechanics | Purchases for Resale
 |  |  | 6511 | High School Auto Pro | Materials & Supplies
 |  |  | 6511 | Auto Mechanics | Purchases for Resale
 |  |  | 6511 | Auto Mechanics | Purchases for Resale
 |  |  | 6511 | Auto Mechanics | Purchases for Resale
 |  |  | 6511 | Auto Mechanics | Purchases for Resale
 |  |  | 6511 | Auto Mechanics | Purchases for Resale
 |  |  | 6511 | Auto Mechanics | Purchases for Resale
 |  |  | 6511 | Auto Mechanics | Purchases for Resale
List of checks over $2,500.00 from 02-OCT-2019 to 30-OCT-2019

<table>
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<th>VENDOR NAME</th>
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<th>CHECK AMOUNT</th>
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# List of checks over $2,500.00 from 02-OCT-2019 to 30-OCT-2019

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Report: FWRR040  
Date: 10/31/2019  
Time: 09:21 AM  

List of checks over $2,500.00 from 02-OCT-2019 to 30-OCT-2019

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### List of checks over $2,500.00 from 02-OCT-2019 to 30-OCT-2019

**Vendor Name** | **Check Number** | **Check Amount** | **Transaction Amount** | **Account Number** | **Index** | **Title** | **Account Title**
--- | --- | --- | --- | --- | --- | --- | ---
O'Reilly Auto Parts | 651058 | $2,630.14 | $28.23 | 6511 | Auto Mechanics | Purchases for Resale
| | | $188.87 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $62.54 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $82.68 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $174.14 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $41.29 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $13.69 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $455.24 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $32.02 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $211.91 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $9.85 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $45.51 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $19.95 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $11.90 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $126.08 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $161.96 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $126.11 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $95.90 | 6511 | Auto Mechanics | Purchases for Resale |
| | | -$14.32 | 6511 | Auto Mechanics | Purchases for Resale |
| | | -$18.03 | 6511 | Auto Mechanics | Purchases for Resale |
| | | -$188.87 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $46.72 | 6322 | Warren County Career | Materials & Supplies |
| | | $305.08 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $47.11 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $32.46 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $43.90 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $49.12 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $34.32 | 6511 | Auto Mechanics | Purchases for Resale |
| | | $7.13 | 6511 | Auto Mechanics | Purchases for Resale |

Okoboji Wines | 651059 | $10,471.80 | $4,284.80 | 6930 | Beverage Account | Other Current Expenses
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<th>CHECK AMOUNT</th>
<th>TRANSACTION AMOUNT</th>
<th>ACCOUNT NUMBER</th>
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<td>Partnership Loan Program</td>
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List of checks over $2,500.00 from 02-OCT-2019 to 30-OCT-2019

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<th>VENDOR NAME</th>
<th>CHECK NUMBER</th>
<th>CHECK AMOUNT</th>
<th>TRANSACTION AMOUNT</th>
<th>ACCOUNT NUMBER</th>
<th>INDEX TITLE</th>
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**Date:** 10/31/2019  
**Time:** 09:21 AM

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- Communications
- Communications
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**List of checks over $2,500.00 from 02-OCT-2019 to 30-OCT-2019**

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List of checks over $2,500.00 from 02-OCT-2019 to 30-OCT-2019

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List of checks over $2,500.00 from 02-OCT-2019 to 30-OCT-2019

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List of checks over $2,500.00 from 02-OCT-2019 to 30-OCT-2019

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<th>ACCOUNT NUMBER</th>
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<th>ACCOUNT TITLE</th>
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REPORT TOTAL: $8,295,663.40
RESOLUTION NAMING DEPOSITORIES

Effective November 11, 2019, the Board of Directors of Des Moines Area Community College in Polk County, Iowa, approves the following list of financial institutions to be depositories of the Des Moines Area Community College funds in conformance with all applicable provisions of Iowa Code Chapter 12C. The Treasurer, Controller, Associate Controller, Senior Accountant, and the Investment Adviser approved by the Board of Trustees are hereby authorized to deposit the Des Moines Area Community College funds in amounts not to exceed the maximum approved for each respective pledging Bank as set out below.

<table>
<thead>
<tr>
<th>Official College Depository</th>
<th>Location or Home Office</th>
<th>Maximum Balance prior resolution</th>
<th>Maximum Balance this resolution</th>
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<th>Maximum Balance this resolution</th>
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<td>$10,000,000</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>Hampton State Bank</td>
<td>Hampton</td>
<td>$4,000,000</td>
<td>$4,000,000</td>
</tr>
<tr>
<td>Hardin County Savings Bank</td>
<td>Eldora</td>
<td>$10,000,000</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>Heritage Bank</td>
<td>Holstein</td>
<td>$10,000,000</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>Hills Bank and Trust Co.</td>
<td>Hills</td>
<td>$10,000,000</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>Houghton State Bank</td>
<td>Red Oak</td>
<td>$10,000,000</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>Iowa State Bank</td>
<td>Des Moines</td>
<td>$20,000,000</td>
<td>$20,000,000</td>
</tr>
<tr>
<td>Iowa State Bank &amp; Trust</td>
<td>Iowa City</td>
<td>$10,000,000</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>Keokuk Savings Bank &amp; Trust</td>
<td>Keokuk</td>
<td>$10,000,000</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>Liberty Bank, F.S.B.</td>
<td>West Des Moines</td>
<td>$20,000,000</td>
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</tr>
<tr>
<td>Luana Bank</td>
<td>Clive, Polk City</td>
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<td>$10,000,000</td>
</tr>
<tr>
<td>Maxwell State Bank</td>
<td>Maxwell</td>
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<td>$1,500,000</td>
</tr>
<tr>
<td>MetaBank</td>
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<td>$20,000,000</td>
</tr>
<tr>
<td>Ventus Bank</td>
<td>Newton, Sioux City</td>
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<td>$20,000,000</td>
</tr>
<tr>
<td>Midstates Bank</td>
<td>Council Bluffs</td>
<td>$10,000,000</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>Midwest Heritage Bank, FSB</td>
<td>West Des Moines</td>
<td>$10,000,000</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>National Banchares</td>
<td>Davenport, Bettendorf</td>
<td>$10,000,000</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>Bank Name</td>
<td>City, State</td>
<td>CDARS</td>
<td>Certificate of Deposit Account Registry Services</td>
</tr>
<tr>
<td>----------------------------------</td>
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<tr>
<td>Northwest Bank</td>
<td>Ankeny, WDM</td>
<td>$10,000,000</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>Northwestern State Bank</td>
<td>Orange City</td>
<td>$10,000,000</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>Peoples Bank</td>
<td>Rock Valley</td>
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</tr>
<tr>
<td>Peoples Savings Bank</td>
<td>Crawfordsville</td>
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</tr>
<tr>
<td>Peoples Trust &amp; Savings Bank</td>
<td>Clive</td>
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<tr>
<td>Pinnacle Bank</td>
<td>Marshalltown</td>
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</tr>
<tr>
<td>Premier Bank</td>
<td>Rock Valley</td>
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</tr>
<tr>
<td>Quad City Bank &amp; Trust</td>
<td>Bettendorf</td>
<td>$10,000,000</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>Raccoon Valley Bank</td>
<td>Perry</td>
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<td>$10,000,000</td>
</tr>
<tr>
<td>Regions Bank</td>
<td>West Des Moines</td>
<td>$20,000,000</td>
<td>$20,000,000</td>
</tr>
<tr>
<td>Security Savings Bank</td>
<td>Gowrie</td>
<td>$6,000,000</td>
<td>$6,000,000</td>
</tr>
<tr>
<td>South Ottumwa Savings Bank</td>
<td>Ottumwa</td>
<td>$10,000,000</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>St. Ansgar State Bank</td>
<td>St. Ansgar</td>
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<td>$8,000,000</td>
</tr>
<tr>
<td>State Bank &amp; Trust Co.</td>
<td>Nevada</td>
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</tr>
<tr>
<td>State Central Bank</td>
<td>Keokuk</td>
<td>$10,000,000</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>TierOne</td>
<td>Glenwood</td>
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<td>$10,000,000</td>
</tr>
<tr>
<td>Treynor State Bank</td>
<td>Treynor</td>
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<td>$6,000,000</td>
</tr>
<tr>
<td>Tri-County Bank &amp; Trust</td>
<td>Cascade</td>
<td>$8,000,000</td>
<td>$8,000,000</td>
</tr>
<tr>
<td>Two Rivers Bank and Trust</td>
<td>West Des Moines</td>
<td>$10,000,000</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>UMB Bank NA</td>
<td>Kansas City</td>
<td>$10,000,000</td>
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</tr>
<tr>
<td>Union State Bank</td>
<td>Winterset</td>
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<tr>
<td>United Bank of Iowa</td>
<td>Ida Grove</td>
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<tr>
<td>United Community Bank</td>
<td>Milford</td>
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<tr>
<td>US Bank</td>
<td>Ankeny, DM</td>
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<tr>
<td>Viking State Bank and Trust</td>
<td>Decorah</td>
<td>$7,500,000</td>
<td>$7,500,000</td>
</tr>
<tr>
<td>Vision Bank</td>
<td>Boone, Ames</td>
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<td>$10,000,000</td>
</tr>
<tr>
<td>Waukon State Bank</td>
<td>Waukon</td>
<td>$4,000,000</td>
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</tr>
<tr>
<td>Wells Fargo Bank</td>
<td>Des Moines</td>
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<td>$20,000,000</td>
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<tr>
<td>West Bank</td>
<td>West Des Moines</td>
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<td>$20,000,000</td>
</tr>
</tbody>
</table>

CDARS – Certificate of Deposit
Account Registry Services
Member Banks $20,000,000 $30,000,000

CERTIFICATION, I hereby certify that the foregoing is a true and correct copy of a resolution of the Des Moines Area Community College adopted at a meeting of said public body, held on the 11th day of November 11, 2019 a quorum being present, as said resolution remains of record in the minutes of said meeting, and it is now in full force and effect.

Dated this 11th day of November, 2019

CAROLYN BARLOW, Board Secretary
The Board of Directors of the Des Moines Area Community College (Merged Area XI) in the Counties of Adair, Audubon, Boone, Carroll, Cass, Clarke, Crawford, Dallas, Greene, Guthrie, Hamilton, Hardin, Jasper, Lucas, Madison, Mahaska, Marion, Marshall, Polk, Poweshiek, Shelby, Story and Warren, State of Iowa met in regular session on the 11th day of November, 2019, at 4:00 p.m. at the Southridge Center of the College in Des Moines, Iowa. The meeting was called to order and there were present the following named Board Members:

<table>
<thead>
<tr>
<th>Name</th>
<th>Present</th>
<th>Absent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Joseph Pugel, President</td>
<td>☑</td>
<td>☐</td>
</tr>
<tr>
<td>Felix Gallagher</td>
<td>☑</td>
<td>☒</td>
</tr>
<tr>
<td>Kevin Halterman</td>
<td>☑</td>
<td>☐</td>
</tr>
<tr>
<td>Madelyn Tursi</td>
<td>☑</td>
<td>☐</td>
</tr>
<tr>
<td>Dennis Presnall</td>
<td>☑</td>
<td>☐</td>
</tr>
<tr>
<td>Jim Knott</td>
<td>☑</td>
<td>☐</td>
</tr>
<tr>
<td>Fred Buie</td>
<td>☑</td>
<td>☐</td>
</tr>
<tr>
<td>Fred Greiner</td>
<td>☑</td>
<td>☐</td>
</tr>
<tr>
<td>Cheryl Langston</td>
<td>☑</td>
<td>☐</td>
</tr>
</tbody>
</table>

Matters were discussed concerning the new jobs training agreements between the College and various companies and the issuance of New Jobs Training Certificates in order to fund the training programs. Following a discussion of the proposal, there was introduced and caused to be read a resolution entitled "Resolution Directing the Sale and Authorizing the Issuance of $10,720,000 Taxable New Jobs Training Certificates (Multiple Projects 50) and Providing for the Securing of Such Certificates for the Purpose of Carrying Out New Jobs Training Programs". The resolution was moved and seconded, and after due consideration of said resolution by the Board, the President put the question on the motion and, the roll being called, the following named Board Members voted:

<table>
<thead>
<tr>
<th>Name</th>
<th>Moved</th>
<th>Seconded</th>
<th>Aye</th>
<th>Nay</th>
</tr>
</thead>
<tbody>
<tr>
<td>Joseph Pugel</td>
<td>☐</td>
<td>☐</td>
<td>☑</td>
<td>☐</td>
</tr>
<tr>
<td>Felix Gallagher</td>
<td>☐</td>
<td>☐</td>
<td>☑</td>
<td>☐</td>
</tr>
<tr>
<td>Kevin Halterman</td>
<td>☐</td>
<td>☐</td>
<td>☑</td>
<td>☐</td>
</tr>
<tr>
<td>Madelyn Tursi</td>
<td>☐</td>
<td>☐</td>
<td>☑</td>
<td>☐</td>
</tr>
<tr>
<td>Dennis Presnall</td>
<td>☐</td>
<td>☐</td>
<td>☑</td>
<td>☐</td>
</tr>
<tr>
<td>Jim Knott</td>
<td>☐</td>
<td>☐</td>
<td>☑</td>
<td>☐</td>
</tr>
<tr>
<td>Fred Buie</td>
<td>☐</td>
<td>☐</td>
<td>☑</td>
<td>☐</td>
</tr>
<tr>
<td>Fred Greiner</td>
<td>☐</td>
<td>☐</td>
<td>☑</td>
<td>☐</td>
</tr>
<tr>
<td>Cheryl Langston</td>
<td>☐</td>
<td>☐</td>
<td>☑</td>
<td>☐</td>
</tr>
</tbody>
</table>
Whereupon, the President declared the resolution, a copy of which is attached hereto, duly adopted and signed his approval thereto.

* * * * * * *

Attest:

Secretary of the Board of Directors

President of the Board of Directors
RESOLUTION DIRECTING THE SALE AND AUTHORIZING
THE ISSUANCE OF $10,720,000 TAXABLE NEW JOBS
TRAINING CERTIFICATES (MULTIPLE PROJECTS 50) AND
PROVIDING FOR THE SECURING OF SUCH CERTIFICATES
FOR THE PURPOSE OF CARRYING OUT NEW JOBS
TRAINING PROGRAMS

WHEREAS, Des Moines Area Community College (hereinafter referred to as the "College"), of the Counties of Adair, Audubon, Boone, Carroll, Cass, Clarke, Crawford, Dallas, Greene, Guthrie, Hamilton, Hardin, Jasper, Lucas, Madison, Mahaska, Marion, Marshall, Polk, Poweshiek, Shelby, Story and Warren, State of Iowa (the area served by the College being hereinafter referred to as the "Merged Area"), is an area community college and a body politic organized and existing under the laws of the State of Iowa, and is authorized and empowered by Chapter 260E of the Code of Iowa, as amended (hereinafter referred to as the "Act"), to issue New Jobs Training Certificates and use the proceeds from the sale of said Certificates to defray all or a portion of the cost of a "New Jobs Training Program" as that term is defined in the Act, including the program costs, the purpose of which is to encourage industry and trade to locate and expand within the State of Iowa (the "State") in order to create jobs and employment opportunities and to improve the economic welfare of the residents of the State; and

WHEREAS, the College is also authorized and empowered by Section 15A.7 of the Code of Iowa, as amended (hereinafter referred to as the "Supplemental Act"), to issue New Jobs Training Certificates under the Supplemental Act and payable from a supplemental new jobs credit from withholding authorized under the Supplemental Act and to use the proceeds from the sale of said Certificates to fund the program services for an additional New Jobs Training Program; and

WHEREAS, the College has undertaken negotiations with respect to New Jobs Training Programs with the companies set forth below (hereinafter referred to as the "Companies"), pursuant to the provisions of the Act and the Supplemental Act for the purpose of establishing job training programs (hereinafter referred to as the "Projects") to educate and train workers for new jobs with the Companies at their facilities located or to be located in the Merged Area served by the College, which Projects will be beneficial to the Companies and the College:

<table>
<thead>
<tr>
<th>COMPANY</th>
<th>LOCATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fareway Stores, Inc.</td>
<td>715 8th Street</td>
</tr>
<tr>
<td></td>
<td>Boone, IA 50036</td>
</tr>
<tr>
<td>GTI USA Inc.</td>
<td>7601 Office Plaza Drive, North</td>
</tr>
<tr>
<td></td>
<td>Suite 100</td>
</tr>
<tr>
<td></td>
<td>West Des Moines, IA 50266</td>
</tr>
<tr>
<td>Company</td>
<td>Address</td>
</tr>
<tr>
<td>----------------------------------------------</td>
<td>----------------------------------------------</td>
</tr>
<tr>
<td>Impact7G, Inc.</td>
<td>95500 Hickman Road</td>
</tr>
<tr>
<td></td>
<td>Clive, IA 50325</td>
</tr>
<tr>
<td>Tractor Zoom, Inc.</td>
<td>10625 Justin Drive</td>
</tr>
<tr>
<td></td>
<td>Urbandale, IA 50322</td>
</tr>
<tr>
<td>Symetra Life Insurance Company</td>
<td>4125 Westown Parkway</td>
</tr>
<tr>
<td></td>
<td>Suite 102</td>
</tr>
<tr>
<td></td>
<td>West Des Moines, IA 50266</td>
</tr>
<tr>
<td>Vertex Software, LLC</td>
<td>2625 North Loop Drive</td>
</tr>
<tr>
<td></td>
<td>Ames, IA 50010</td>
</tr>
<tr>
<td>Fidelity &amp; Guaranty Life Business Services, Inc.</td>
<td>601 Locust Street - Floor 14</td>
</tr>
<tr>
<td></td>
<td>Des Moines, IA 50309</td>
</tr>
<tr>
<td>Hy-Vee, Inc.</td>
<td>5820 Westown Parkway</td>
</tr>
<tr>
<td></td>
<td>West Des Moines, IA 50266</td>
</tr>
<tr>
<td>Zirous, Inc.</td>
<td>1503 42nd Street, Suite 210</td>
</tr>
<tr>
<td></td>
<td>West Des Moines, IA 50266</td>
</tr>
<tr>
<td>Verbio North America Corporation</td>
<td>59219 Lincoln Highway</td>
</tr>
<tr>
<td></td>
<td>Nevada, IA 50201</td>
</tr>
<tr>
<td>Windsor Window Company</td>
<td>900 S. 19th Street</td>
</tr>
<tr>
<td></td>
<td>West Des Moines, IA 50265</td>
</tr>
<tr>
<td>Baker Mechanical, Inc. d/b/a Baker Group</td>
<td>1600 S.E. Corporate Woods Drive</td>
</tr>
<tr>
<td></td>
<td>Ankeny, IA 50021-7501</td>
</tr>
<tr>
<td>Casey's Retail Company</td>
<td>1 S.E. Convenience Blvd.</td>
</tr>
<tr>
<td></td>
<td>Ankeny, IA 50021</td>
</tr>
<tr>
<td>Co-Line Welding, Inc.</td>
<td>1041 Cordova Avenue</td>
</tr>
<tr>
<td></td>
<td>Lynnville, IA 50251</td>
</tr>
<tr>
<td>Eurofins Scientific, Inc.</td>
<td>2200 Rittenhouse Street</td>
</tr>
<tr>
<td></td>
<td>Des Moines, IA 50321</td>
</tr>
<tr>
<td>Hy-Line International</td>
<td>1915 Sugar Grove Avenue</td>
</tr>
<tr>
<td></td>
<td>Dallas Center, IA 50063</td>
</tr>
<tr>
<td>JDSO, Inc.</td>
<td>1300 S.E. Little Beaver Drive</td>
</tr>
<tr>
<td></td>
<td>Suite 101</td>
</tr>
<tr>
<td></td>
<td>Grimes, IA 50111</td>
</tr>
</tbody>
</table>
WHEREAS, most of the Projects will include jobs which the applicable Companies have agreed will qualify for the supplemental new jobs credit from withholding authorized under the Supplemental Act and the College has determined that the starting wages which those Companies have agreed to pay make such jobs eligible for the supplemental new jobs credit from withholding authorized under the Supplemental Act; and

WHEREAS, the College and the Companies have heretofore entered into Industrial New Jobs Training Agreements (the "Agreements") as authorized by the Act; and

WHEREAS, the Act authorizes the College to issue New Jobs Training Certificates with respect to a single project or multiple projects and the College has determined that it will be beneficial to the College and the Companies to issue New Jobs Training Certificates which will provide the aggregate funding for all of the Projects; and
WHEREAS, the College has determined that the aggregate amount necessary to defray all or a portion of the cost of the Projects, including necessary expenses incidental thereto, will require the issuance by the College of its Taxable New Jobs Training Certificates pursuant to the provisions of the Act in the amount of $6,115,000 and its Taxable New Jobs Training Certificates pursuant to the provisions of the Supplemental Act in the amount of $4,605,000 for the purpose of funding the Projects in the amounts set forth below opposite the name of each Company (such amounts shall be proportionately adjusted by the officers of the College to reflect the final principal amounts of and original issue premium paid for the Certificates):

<table>
<thead>
<tr>
<th>Company</th>
<th>Certificates Under the Act</th>
<th>Certificates Under the Supplemental Act</th>
<th>Total Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fareway Stores, Inc.</td>
<td>$122,500</td>
<td>122,500</td>
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</tr>
<tr>
<td>GTI USA Inc.</td>
<td>90,000</td>
<td>70,000</td>
<td>$160,000</td>
</tr>
<tr>
<td>Impact7G, Inc.</td>
<td>55,000</td>
<td>15,000</td>
<td>70,000</td>
</tr>
<tr>
<td>Tractor Zoom, Inc.</td>
<td>50,000</td>
<td>40,000</td>
<td>90,000</td>
</tr>
<tr>
<td>Symetra Life Insurance Company</td>
<td>40,000</td>
<td>40,000</td>
<td>80,000</td>
</tr>
<tr>
<td>Vertex Software, LLC</td>
<td>485,000</td>
<td>475,000</td>
<td>960,000</td>
</tr>
<tr>
<td>Fidelity &amp; Guaranty Life Business Services, Inc.</td>
<td>470,000</td>
<td>420,000</td>
<td>890,000</td>
</tr>
<tr>
<td>Hy-Vee, Inc.</td>
<td>270,000</td>
<td>160,000</td>
<td>430,000</td>
</tr>
<tr>
<td>Zirous, Inc.</td>
<td>45,000</td>
<td>45,000</td>
<td>90,000</td>
</tr>
<tr>
<td>Verbio North America Corporation</td>
<td>202,500</td>
<td>142,500</td>
<td>345,000</td>
</tr>
<tr>
<td>Windsor Window Company</td>
<td>130,000</td>
<td>30,000</td>
<td>160,000</td>
</tr>
<tr>
<td>Baker Mechanical, Inc. d/b/a Baker Group</td>
<td>960,000</td>
<td>850,000</td>
<td>1,810,000</td>
</tr>
<tr>
<td>Casey’s Retail Company</td>
<td>700,000</td>
<td>625,000</td>
<td>1,325,000</td>
</tr>
<tr>
<td>Co-Line Welding, Inc.</td>
<td>45,000</td>
<td>15,000</td>
<td>60,000</td>
</tr>
<tr>
<td>Eurofins Scientific, Inc.</td>
<td>110,000</td>
<td>50,000</td>
<td>160,000</td>
</tr>
<tr>
<td>Hy-Line International</td>
<td>140,000</td>
<td>30,000</td>
<td>170,000</td>
</tr>
<tr>
<td>JDSO, Inc.</td>
<td>30,000</td>
<td>30,000</td>
<td>60,000</td>
</tr>
<tr>
<td>LaunchIT, Corp.</td>
<td>80,000</td>
<td>80,000</td>
<td>160,000</td>
</tr>
<tr>
<td>L D J Manufacturing, Inc.</td>
<td>120,000</td>
<td>85,000</td>
<td>205,000</td>
</tr>
<tr>
<td>Lely North America, Inc.</td>
<td>72,500</td>
<td>72,500</td>
<td>145,000</td>
</tr>
<tr>
<td>M.H. Eby, Inc.</td>
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<td>105,000</td>
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<td>Murphy Tower Service, LLC</td>
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<td>Precision, Inc.</td>
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<td>PurFoods, LLC</td>
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<td>270,000</td>
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<td>T. C. &amp; B. Corporate Wearables, Inc.</td>
<td>45,000</td>
<td>40,000</td>
<td>85,000</td>
</tr>
<tr>
<td>Vermeer Manufacturing Company d/b/a Vermeer Corporation</td>
<td>697,500</td>
<td>697,500</td>
<td>1,395,000</td>
</tr>
<tr>
<td>M.G. Waldbaum Company d/b/a Michael Foods Egg Products Company</td>
<td>505,000</td>
<td>240,000</td>
<td>745,000</td>
</tr>
</tbody>
</table>

WHEREAS, it is proposed to finance the costs of the Projects through the issuance under the Act of Taxable New Jobs Training Certificates (Multiple Projects 50-A) of the College in an
aggregate principal amount of $6,115,000 (the "Series A Certificates") and through the issuance under the Supplemental Act of Taxable New Jobs Training Certificates (Multiple Projects 50-B) of the College in an aggregate principal amount of $4,605,000 (the "Series B Certificates") (the Series A Certificates and the Series B Certificates are referred to in the aggregate as the "Certificates" or the "Bonds"); and

WHEREAS, the College may adopt a resolution pursuant to the Act and the Agreements, under which a special tax fund is created (which special fund is hereinafter referred to as the "Series A Standby Tax Fund") in order to assure payment of the principal of and interest on Series A Certificates issued under authority of the Act, and pursuant to which resolution the Series A Standby Tax Fund may be irrevocably pledged by the College for the payment of principal and interest on such certificates; and

WHEREAS, the College may adopt a resolution pursuant to the Supplemental Act and the Agreements, under which a special tax fund is created (which special fund is hereinafter referred to as the "Series B Standby Tax Fund") in order to assure payment of the principal of and interest on Series B Certificates issued under authority of the Supplemental Act, and pursuant to which resolution the Series B Standby Tax Fund may be irrevocably pledged by the College for the payment of principal and interest on such certificates; and

WHEREAS, the College has heretofore published a notice of the proposal to issue the Bonds and the right to appeal the decision of the Board of Directors to issue the Bonds as required by the Act and the Supplemental Act, and the Board is therefore now authorized to proceed with the issuance of the Bonds; and

WHEREAS, the Controller of the College has approved the sale of the Series A Certificates in accordance with the most favorable bid received for the Series A Certificates from Piper Jaffray & Company, Chicago, Illinois (the "Series A Purchaser") and the terms of said bid were as follows:

Price: $6,087,118.80
Net Interest Cost: $970,896.20
True Interest Rate: 2.355419%

WHEREAS, the Controller of the College has approved the sale of the Series B Certificates in accordance with the most favorable bid received for the Series B Certificates from Piper Jaffray & Company, Chicago, Illinois (the "Series B Purchaser"), and the terms of said bid were as follows:

Price: $4,583,442.50
Net Interest Cost: $732,094.17
True Interest Rate: 2.358142%
WHEREAS, it is now necessary and advisable that provisions be made for the issuance of the Bonds in the aggregate amount of $10,720,000 pursuant to the provisions of the Act and the Supplemental Act, payable from the Series A Standby Tax Fund, the Series B Standby Tax Fund and the revenues and other funds derived from or held in connection with the undertaking and carrying out of the Projects;

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF DES MOINES AREA COMMUNITY COLLEGE, AS FOLLOWS:

Section 1. Definitions. The following terms shall have the following meanings in this Resolution unless the text expressly or by implication requires otherwise:

(a) "Act" shall mean Chapter 260E of the Code of Iowa, as amended;

(b) "Agreements" shall mean the Industrial New Jobs Training Agreements entered into between the College and each of the Companies;

(c) "Board" shall mean the Board of Directors of the College, or its successor in function with respect to the operation and control of the Projects;

(d) "Bonds" or "Certificates" shall mean the aggregate of the Series A Certificates and the Series B Certificates;

(e) "Code" shall mean the Internal Revenue Code of 1986, as amended;

(f) "College" or "Issuer" shall mean Des Moines Area Community College, Des Moines, Iowa;

(g) "Companies" shall mean the Companies listed in the preambles of this Resolution, and any successors and assigns;

(h) "Fiscal Year" shall mean the twelve months' period beginning on July 1 of each year and ending on the last day of June of the following year, or any other consecutive twelve month period adopted by the Board or by law as the official accounting period of the College;

(i) "Independent Auditor" shall mean an independent firm of Certified Public Accountants or the Auditor of State;

(j) "Net Revenues" shall mean funds provided from each Project by the New Jobs Credit From Withholding as provided by the Act and the Agreements;
(k) "New Jobs Credit From Withholding" means the new jobs credit from withholding to be derived from new employment and paid to the College in connection with the Projects for deposit in the Revenue Fund pursuant to the Act and the Agreements;

(l) "Original Purchasers" shall mean the purchasers of the Bonds from the College at the time of their original issuance;

(m) "Other Projects" shall mean any "project" as defined in Section 260E.2 of the Act undertaken by the College pursuant to the Act or the Supplemental Act.

(n) "Outstanding Certificates" shall mean any New Jobs Training Certificates, loan or advances, issued or made by the College under the authorization of the Act or the Supplemental Act and then outstanding.

(o) "Parity Bonds" shall mean New Jobs Training Certificates payable solely from the Net Revenues or the Supplemental Revenues on an equal basis with the Bonds herein authorized to be issued;

(p) "Paying Agent" shall mean UMB Bank, N.A., or such successor as may be approved by the College as prescribed herein and who shall carry out the duties prescribed herein as the College's agent to provide for the payment of principal of and interest on the Bonds as the same shall become due;

(q) "President" shall mean the President of the Board or such other officer of a successor governing body as shall be charged with substantially the same duties and responsibilities;

(r) "Project Funds" shall mean the funds established under Section 2 of this Resolution into which the proceeds of the sale of the Series A Certificates shall be deposited in accordance with Section 2 and which shall be used for the payment of the costs of the Projects and as otherwise provided herein;

(s) "Projects" shall mean the training arrangements and new jobs training programs which are the subject of the Agreements;

(t) "Registrar" shall mean UMB Bank, N.A., West Des Moines, Iowa or such successor as may be approved by the College as provided herein and who shall carry out the duties prescribed herein with respect to maintaining a registrar of the owners of the Bonds. Unless otherwise specified by the College, the Registrar shall also act as Transfer Agent for the Bonds.

(u) "Revenue Fund" shall mean the fund created under Section 4 of this Resolution into which the Net Revenues shall be deposited;
(v) "Secretary" shall mean the Secretary of the Board or such other officer of a successor governing body as shall be charged with substantially the same duties and responsibilities with respect to the recording and payment of the Bonds issued hereunder;

(w) "Series A Certificates" shall mean the Taxable New Jobs Training Certificates (Multiple Projects 50-A) of the College in an aggregate principal amount of $6,115,000 authorized to be issued under this Resolution and the Act;

(x) "Series A Standby Tax" shall mean the tax levied under Section 9 of this Resolution in accordance with the Act;

(y) "Series A Standby Tax Fund" shall mean the fund created under Section 6 of this Resolution and authorized by Section 260E.6(4) of the Code of Iowa, as amended;

(z) "Series B Certificates" shall mean the Taxable New Jobs Training Certificates (Multiple Projects 50-B) of the College in an aggregate principal amount of $4,605,000 authorized to be issued under this Resolution and the Supplemental Act.

(aa) "Series B Funds" shall mean the funds established under Section 3 of this Resolution into which the proceeds of the sale of the Series B Certificates shall be deposited in accordance with Section 3 and which shall be used for the payment of the costs of certain of the Projects and as otherwise provided herein;

(bb) "Series B Standby Tax" shall mean the tax levied under Section 10 of this Resolution in accordance with the Supplemental Act;

(cc) "Series B Standby Tax Fund" shall mean the fund created under Section 7 of this Resolution and authorized by Section 260E.6(4) of the Code of Iowa, as amended;

(dd) "Supplemental Act" shall mean Sections 15A.7 and 15A.8 of the Code of Iowa, as amended;

(ee) "Supplemental Fund" shall mean the fund created under Section 5 of this Resolution into which the Supplemental Revenues shall be deposited;

(ff) "Supplemental New Jobs Credit From Withholding" means the supplemental new jobs credit from withholding to be derived from new employment and paid to the College in connection with the Projects for deposit in the Supplemental Fund pursuant to the Supplemental Act and the Agreements;

(gg) "Supplemental Revenues" shall mean funds provided from the Projects by the Supplemental New Jobs Credit From Withholding as provided by the Supplemental Act and the Agreements;
(hh) "Treasurer" shall mean the College Treasurer or such other officer as shall succeed to the same duties and responsibilities with respect to the recording and payment of the Bonds issued hereunder.

Section 2. Authorization and Purpose. There are hereby authorized to be issued pursuant to the Act and the Supplemental Act and in compliance with the laws and Constitution of the State, New Jobs Training Certificates of the College for the purpose of carrying out the Projects in accordance with the Act, the Supplemental Act and the Agreements. The Board hereby ratifies and confirms the sale of the Series A Certificates to the Series A Purchaser and ratifies and confirms the sale of the Series B Certificates to the Series B Purchaser. The College shall issue New Jobs Training Certificates in the amounts and designated as follows:

$6,115,000
Des Moines Area Community College
Taxable New Jobs Training Certificates
(Multiple Projects 50-A)

$4,605,000
Des Moines Area Community College
Taxable New Jobs Training Certificates
(Multiple Projects 50-B)

There are hereby authorized, established and created special funds of the College to be designated according to the Company and Project to be funded from each fund and each to be referred to (with the name of the appropriate Company inserted) as "Project Fund-________ Project".

The proceeds of the issuance of the Series A Certificates shall be deposited in the Project Funds in the following amounts (which amounts shall to the extent appropriate be adjusted proportionately to reflect any discount to the Original Purchaser and any original issue discount or premium and otherwise in the discretion of officers of the College prior to issuance of the Bonds):

<table>
<thead>
<tr>
<th>Company</th>
<th>Certificates Under the Act</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fareway Stores, Inc.</td>
<td>$122,500</td>
</tr>
<tr>
<td>GTI USA Inc.</td>
<td>90,000</td>
</tr>
<tr>
<td>Impact7G, Inc.</td>
<td>55,000</td>
</tr>
<tr>
<td>Tractor Zoom, Inc.</td>
<td>50,000</td>
</tr>
<tr>
<td>Symetra Life Insurance Company</td>
<td>40,000</td>
</tr>
<tr>
<td>Vertex Software, LLC</td>
<td>485,000</td>
</tr>
<tr>
<td>Fidelity &amp; Guaranty Life Business Services, Inc.</td>
<td>470,000</td>
</tr>
<tr>
<td>Hy-Vee, Inc.</td>
<td>270,000</td>
</tr>
</tbody>
</table>
Amounts in the Project Funds shall be used for the payment of the costs of the Projects, including administrative costs, with each Project Fund used for the Project to which it applies. Amounts in the Project Funds may also be used for the payment of the issuance costs of the Series A Certificates and for the payment of the principal and interest on the Series A Certificates to the extent that amounts in the Revenue Fund are insufficient for such purpose. Any earnings on the Project Funds shall be deposited in the Project Funds and used for the payment of the costs of the Projects. Any amounts remaining in a Project Fund upon completion of a Project and payment of all related costs, shall be used to prepay Series A Certificates at the earliest opportunity.

Section 3. Creation of Series B Funds. There are hereby authorized, established and created special funds of the College to be designated according to the Company and Project to be funded from each fund and each to be referred to (with the name of the appropriate Company inserted) as "Series B Fund-_________ Project".

The proceeds of the issuance of the Series B Certificates shall be deposited in the Series B Funds in the following amounts (which amounts shall to the extent appropriate be adjusted proportionately to reflect any discount to the Original Purchaser and any original issue discount or premium and otherwise in the discretion of officers of the College prior to issuance of the Bonds):
Company

Fareway Stores, Inc. $122,500
GTI USA Inc. 70,000
Impact7G, Inc. 15,000
Tractor Zoom, Inc. 40,000
Vertex Software, LLC 475,000
Fidelity & Guaranty Life Business Services, Inc. 420,000
Hy-Vee, Inc. 160,000
Zirous, Inc. 45,000
Verbio North America Corporation 142,500
Windsor Window Company 30,000
Baker Mechanical, Inc. d/b/a Baker Group 850,000
Casey’s Retail Company 625,000
Co-Line Welding, Inc. 15,000
Eurofins Scientific, Inc. 50,000
Hy-Line International 30,000
LaunchIT, Corp. 80,000
L D J Manufacturing, Inc. 85,000
Lely North America, Inc. 72,500
M.H. Eby, Inc 5,000
Murphy Tower Service, LLC 35,000
Precision, Inc. 220,000
PurFoods, LLC 40,000
T. C. & B. Corporate Wearables, Inc. 40,000
Vermeer Manufacturing Company d/b/a Vermeer Corporation 697,500
M.G. Waldbaum Company d/b/a Michael Foods Egg Products Company 240,000

Amounts in the Series B Funds shall be used for the payment of the costs of the Projects for the Companies set forth above, including administrative costs, with each Series B Fund used for the Project to which it applies. Amounts in the Series B Funds may also be used for the payment of the issuance costs of the Certificates and for the payment of the principal and interest on the Series B Certificates to the extent that amounts in the Supplemental Fund are insufficient for such purpose. Any earnings on the Series B Funds shall be deposited in the Series B Funds and used for the payment of the costs of the Projects for the Companies set forth above or for any other lawful purpose designated by the College. Any amounts remaining in a Series B Fund upon completion of a Project and payment of all related costs, shall be used to prepay Series B Certificates at the earliest opportunity.

Section 4. Creation of Revenue Fund. There is hereby authorized, created and established a special fund to be designated the "Des Moines Area Community College Revenue Fund, Multiple Projects 50-A", for the receipt of the Net Revenues. Amounts in the Revenue Fund shall be used to pay the principal of and interest on the Series A Certificates as the same
shall become due, or, in the case of a prepayment of principal, at the direction of the College; and may also be used, after the payment of principal and interest on the Series A Certificates, as the same becomes due year by year, for the payment of costs of the Projects and Other Projects, including administrative costs, and may be applied by the College to the reduction of any Outstanding Certificates. Officials of the College shall keep separate records with respect to the source of all amounts deposited in the Revenue Fund. Any earnings on the Revenue Fund shall be deposited in the Revenue Fund and used to the extent necessary to pay the principal and interest on the Series A Certificates as the same shall become due. Any excess amounts may be transferred from the Revenue Fund and used for any lawful purpose designated by the College. Any amounts remaining in the Revenue Fund after the Bonds, and interest due thereon, have been satisfied and discharged as provided in this Resolution, may be used for any lawful purpose designated by the College.

Section 5. **Creation of Supplemental Fund.** There is hereby authorized, created and established a special fund to be designated the "Des Moines Area Community College Supplemental Fund, Multiple Projects 50-B", for the receipt of the Supplemental Revenues. Amounts in the Supplemental Fund shall be used to pay the principal of and interest on the Series B Certificates as the same shall become due, or, in the case of a prepayment of principal, at the direction of the College; and may also be used, after the payment of principal and interest on the Series B Certificates, as the same becomes due year by year, for the payment of costs of the Projects funded from the Series B Certificates and Other Projects, including administrative costs, and may be applied by the College to the reduction of any Outstanding Certificates. Officials of the College shall keep separate records with respect to the source of all amounts deposited in the Supplemental Fund. Any earnings on the Supplemental Fund shall be deposited in the Supplemental Fund and used to the extent necessary to pay the principal and interest on the Series A Certificates as the same shall become due. Any excess amounts may be transferred from the Supplemental Fund and used for any lawful purpose designated by the College. Any amounts remaining in the Supplemental Fund after the Bonds, and interest due thereon, have been satisfied and discharged as provided in this Resolution, may be used for any lawful purpose designated by the College.

Section 6. **Creation of the Series A Standby Tax Fund.** There is hereby authorized, created and established a special fund to be designated the "Des Moines Area Community College Series A Standby Tax Fund, Multiple Projects 50-A", for the receipt of taxes levied in connection with the Projects and as provided in Section 9 of this Resolution upon all taxable property in the Merged Area. Revenues from this fund shall be expended only for the payment of principal and interest on the Series A Certificates when the Net Revenues are insufficient to meet the principal and interest payments on the Series A Certificates in any year. If payments are necessary and made from the Series A Standby Tax Fund, the amount of the payments shall be promptly repaid into the Series A Standby Tax Fund from the first available Net Revenues which are not required for the payment of principal of or interest on Series A Certificates when due. No reserves may be built up in the Series A Standby Tax Fund in anticipation of a projected default.

Section 7. **Creation of the Series B Standby Tax Fund.** There is hereby authorized, created and established a special fund to be designated the "Des Moines Area Community College Series B Standby Tax Fund, Multiple Projects 50-B", for the receipt of taxes levied in
connection with the Projects and as provided in Section 10 of this Resolution upon all taxable property in the Merged Area. Revenues from this fund shall be expended only for the payment of principal and interest on the Series B Certificates when the Supplemental Revenues are insufficient to meet the principal and interest payments on the Series B Certificates in any year. If payments are necessary and made from the Series B Standby Tax Fund, the amount of the payments shall be promptly repaid into the Series B Standby Tax Fund from the first available Supplemental Revenues which are not required for the payment of principal of or interest on Series B Certificates when due. No reserves may be built up in the Series B Standby Tax Fund in anticipation of a projected default.

Section 8. Source of Payment. As provided and required by the Act and the Agreements, the Series A Certificates and interest thereon shall be payable solely from the Net Revenues and the Series A Standby Tax. All Series A Certificates shall be payable on a parity basis.

The College hereby pledges to the payment of the Series A Certificates the Net Revenues, including any earnings thereon and any other amounts in the Revenue Fund, and the Series A Standby Tax and all amounts in the Series A Standby Tax Fund to the extent necessary to pay the principal and interest on the Series A Certificates as the same become due. Any amount in excess of the amount necessary to pay the principal and interest on the Series A Certificates as the same become due may be used to pay the costs of Other Projects, including administrative costs, and may be applied by the College to the reduction of Outstanding Certificates.

As provided and required by the Supplemental Act and the Agreements, the Series B Certificates and interest thereon shall be payable solely from the Supplemental Revenues and the Series B Standby Tax. All Series B Certificates shall be payable on a parity basis.

The College hereby pledges to the payment of the Series B Certificates the Supplemental Revenues, including any earnings thereon and any other amounts in the Supplemental Fund, and the Series B Standby Tax and all amounts in the Series B Standby Tax Fund to the extent necessary to pay the principal and interest on the Series B Certificates as the same become due. Any amount in excess of the amount necessary to pay the principal and interest on the Series B Certificates as the same become due may be used to pay the costs of Other Projects, including administrative costs, and may be applied by the College to the reduction of Outstanding Certificates.

Section 9. Levy and Certification of Series A Standby Tax.

(a) Levy of Series A Standby Tax. For the purpose of further securing and providing funds to pay the principal of and interest on the Series A Certificates, there is hereby levied and appropriated to the Series A Standby Tax Fund a direct annual tax on all of the taxable property in the Merged Area for each of the years in which any of the Series A Certificates are outstanding sufficient to pay the interest on the Series A Certificates as it becomes due and also to pay and discharge the principal thereof as it matures, and pursuant thereto, but not in limitation thereof, there is hereby ordered levied upon all the taxable property within the Merged Area a direct annual tax in the following amounts:
Fiscal Year of Levy* | Amount | Fiscal Year of Collection*
--- | --- | ---
2019/2020 | $304,647.50 | 2020/2021
2020/2021 | 493,430.00 | 2021/2022
2021/2022 | 551,950.00 | 2022/2023
2022/2023 | 624,087.50 | 2023/2024
2023/2024 | 829,240.00 | 2024/2025
2024/2025 | 974,480.00 | 2025/2026
2025/2026 | 1,045,120.00 | 2026/2027
2026/2027 | 1,117,810.00 | 2027/2028
2027/2028 | 1,117,250.00 | 2028/2029

*July 1 through June 30

The Board may adjust the Series A Standby Tax levy for each year whenever funds on hand from any source, including the Revenue Fund, are sufficient to pay the principal and interest due on the Series A Certificates in that year.

(b) Resolution to be Filed with County Auditor. A certified copy of this Resolution shall be filed with the County Auditor of each County contained within the Merged Area, and each such Auditor is hereby instructed in and for each of the years as provided, to levy and assess the tax hereby authorized in like manner as other taxes are levied and assessed, and such taxes so levied in and for each of the years aforesaid shall be collected in like manner as other taxes of the Merged Area are collected, and when collected shall be deposited in the Series A Standby Tax Fund established by the College under Section 6 of this Resolution and used for the purpose of paying the principal of and interest on the Series A Certificates to the extent necessary.

Section 10. Levy and Certification of Series B Standby Tax.

(a) Levy of Series B Standby Tax. For the purpose of further securing and providing funds to pay the principal of and interest on the Series B Certificates, there is hereby levied and appropriated to the Series B Standby Tax Fund a direct annual tax on all of the taxable property in the Merged Area for each of the years in which any of the Series B Certificates are outstanding sufficient to pay the interest on the Series B Certificates as it becomes due and also to pay and discharge the principal thereof as it matures, and pursuant thereto, but not in limitation thereof, there is hereby ordered levied upon all the taxable property within the Merged Area a direct annual tax in the following amounts:
### Fiscal Year of Levy*

<table>
<thead>
<tr>
<th>Fiscal Year of Levy*</th>
<th>Amount</th>
<th>Fiscal Year of Collection*</th>
</tr>
</thead>
<tbody>
<tr>
<td>2019/2020</td>
<td>$254,144.17</td>
<td>2020/2021</td>
</tr>
<tr>
<td>2020/2021</td>
<td>345,070.00</td>
<td>2021/2022</td>
</tr>
<tr>
<td>2021/2022</td>
<td>410,660.00</td>
<td>2022/2023</td>
</tr>
<tr>
<td>2022/2023</td>
<td>464,832.50</td>
<td>2023/2024</td>
</tr>
<tr>
<td>2023/2024</td>
<td>632,520.00</td>
<td>2024/2025</td>
</tr>
<tr>
<td>2024/2025</td>
<td>736,245.00</td>
<td>2025/2026</td>
</tr>
<tr>
<td>2025/2026</td>
<td>786,615.00</td>
<td>2026/2027</td>
</tr>
<tr>
<td>2026/2027</td>
<td>839,825.00</td>
<td>2027/2028</td>
</tr>
<tr>
<td>2027/2028</td>
<td>845,625.00</td>
<td>2028/2029</td>
</tr>
</tbody>
</table>

*July 1 through June 30

The Board may adjust the Series B Standby Tax levy for each year whenever funds on hand from any source, including the Supplemental Fund, are sufficient to pay the principal and interest due on the Series B Certificates in that year.

(b) Resolution to be Filed with County Auditor. A certified copy of this Resolution shall be filed with the County Auditor of each County contained within the Merged Area, and each such Auditor is hereby instructed in and for each of the years as provided, to levy and assess the tax hereby authorized in like manner as other taxes are levied and assessed, and such taxes so levied in and for each of the years aforesaid shall be collected in like manner as other taxes of the Merged Area are collected, and when collected shall be deposited in the Series B Standby Tax Fund established by the College under Section 7 of this Resolution and used for the purpose of paying the principal of and interest on the Series B Certificates to the extent necessary.

Section 11. Bond Details, Execution and Redemption.

(a) Bond Details. The Bonds shall be dated the date of their delivery and bear interest from the date thereof, until payment thereof, said interest being payable on June 1, 2020 and semiannually thereafter on the 1st day of June and December in each year until maturity at the rates hereinafter provided. Interest on the Bonds shall be computed on the basis of a 360 day year of twelve 30 day months. Interest shall be paid to the registered holder of each Bond as shown on the records of ownership maintained by the Registrar as of the 15th day of the month next preceding each interest payment date.

The Bonds shall be executed by the manual or facsimile signature of the President and attested by the manual or facsimile signature of the Secretary and shall be fully registered as to both principal and interest and shall be payable as to principal at the office of the Registrar. The Bonds shall be in the denomination of
$5,000 each or any integral multiple thereof. The Series A Certificates shall mature and bear interest as follows:

<table>
<thead>
<tr>
<th>Interest Rate</th>
<th>Series A Bonds</th>
<th>Maturity (June 1)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.7500%</td>
<td>$100,000</td>
<td>2021</td>
</tr>
<tr>
<td>1.8000%</td>
<td>360,000</td>
<td>2022</td>
</tr>
<tr>
<td>1.8500%</td>
<td>425,000</td>
<td>2023</td>
</tr>
<tr>
<td>1.9500%</td>
<td>505,000</td>
<td>2024</td>
</tr>
<tr>
<td>2.0500%</td>
<td>720,000</td>
<td>2025</td>
</tr>
<tr>
<td>2.2000%</td>
<td>880,000</td>
<td>2026</td>
</tr>
<tr>
<td>2.3000%</td>
<td>970,000</td>
<td>2027</td>
</tr>
<tr>
<td>2.4000%</td>
<td>1,065,000</td>
<td>2028</td>
</tr>
<tr>
<td>2.5000%</td>
<td>1,090,000</td>
<td>2029</td>
</tr>
</tbody>
</table>

The Series B Certificates shall mature and bear interest as follows:

<table>
<thead>
<tr>
<th>Interest Rate</th>
<th>Series B Bonds</th>
<th>Maturity (June 1)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.7500%</td>
<td>$100,000</td>
<td>2021</td>
</tr>
<tr>
<td>1.8000%</td>
<td>245,000</td>
<td>2022</td>
</tr>
<tr>
<td>1.8500%</td>
<td>315,000</td>
<td>2023</td>
</tr>
<tr>
<td>1.9500%</td>
<td>375,000</td>
<td>2024</td>
</tr>
<tr>
<td>2.0500%</td>
<td>550,000</td>
<td>2025</td>
</tr>
<tr>
<td>2.2000%</td>
<td>665,000</td>
<td>2026</td>
</tr>
<tr>
<td>2.3000%</td>
<td>730,000</td>
<td>2027</td>
</tr>
<tr>
<td>2.4000%</td>
<td>800,000</td>
<td>2028</td>
</tr>
<tr>
<td>2.5000%</td>
<td>825,000</td>
<td>2029</td>
</tr>
</tbody>
</table>

(b) **Redemption.** The Bonds maturing on or after June 1, 2028 shall be subject to redemption prior to maturity in whole or in part from time to time, in numerical order, on June 1, 2027 or any date thereafter at the option of the College, upon terms of par plus accrued interest to the date of call.

(c) **Notice.** The right of redemption shall be exercised by the College by notice, specifying by number the Bonds (or portions thereof) to be called, to be mailed by certified mail to the registered holder of each of the Bonds at the address shown on the registration books of the Bond Registrar not less than thirty (30) days prior to the date of redemption, upon which redemption date all interest upon the Bonds so called shall cease, and the amount due shall be set aside for payment when presented.
Section 12. Registration of Bonds; Appointment of Registrar; Transfer; Ownership; Delivery; and Cancellation.

(a) **Registration.** The ownership of Bonds may be transferred only by the making of an entry upon the books kept for the registration and transfer or ownership of the Bonds, and in no other way. UMB Bank, N.A. is hereby appointed as Bond Registrar under the terms of this Resolution and under the provisions of a Registrar and Paying Agent Agreement with the College, the terms and provisions of which are hereby approved, and the officers of the College are hereby authorized to execute and deliver the Registration and Paying Agent Agreement. The Registrar shall maintain the books of the College for the registration of ownership of the Bonds for the payment of principal of and interest on the Bonds as provided in this Resolution. All Bonds shall be negotiable as provided in Article 8 of the Uniform Commercial Code subject to the provisions for registration and transfer contained in the Bonds and in this resolution.

(b) **Transfer.** The ownership of any Bond may be transferred only upon the Registration Books kept for the registration and transfer of Bonds and only upon surrender thereof at the principal office of the Registrar together with an assignment duly executed by the holder or his duly authorized attorney in fact in such form as shall be satisfactory to the Registrar, along with the address and social security number or federal employer identification number of such transferee (or, if registration is to be made in the name of multiple individuals, of all such transferees). In the event that the address of the registered owner of a Bond (other than a registered owner which is the nominee of the broker or dealer in question) is that of a broker or dealer, there must be disclosed on the Registration Books the information pertaining to the registered owner required above. Upon the transfer of any such Bond, a new fully registered Bond, of any denomination or denominations permitted by this Resolution in aggregate principal amount equal to the unmatured and unredeemed principal amount of such transferred fully registered Bond of the same series, and bearing interest at the same rate and maturing on the same date or dates shall be delivered by the Registrar.

(c) **Registration of Transferred Bonds.** In all cases of the transfer of the Bonds, the Registrar shall register, at the earliest practicable time, on the Registration Books, the Bonds, in accordance with the provisions of this Resolution.

(d) **Ownership.** As to any Bond, the person in whose name the ownership of the same shall be registered on the Registration Books of the Registrar shall be deemed and regarded as the absolute owner thereof for all purposes, and payment of or on account of the principal of any such Bonds and the premium, if any, and interest thereon shall be made only to or upon the order of the registered owner thereof or his legal representative. All such payments shall be valid and effectual to satisfy and discharge the liability upon such Bond, including the interest thereon, to the extent of the sum or sums so paid.
(e) **Cancellation.** All Bonds which have been redeemed shall not be reissued but shall be canceled by the Registrar. All Bonds which are canceled by the Registrar shall be destroyed and a certificate of the destruction thereof shall be furnished promptly to the College; provided that if the College shall so direct, the Registrar shall forward the canceled Bonds to the College.

(f) **Non-Presentment of Bonds.** In the event any payment check representing payment of interest on the Bonds is returned to the Paying Agent or a Bond is not presented for payment of principal at the maturity or redemption date, if funds sufficient to pay such interest or principal on Bonds shall have been made available to the Paying Agent for the benefit of the owner thereof, all liability of the College to the owner thereof for such interest or for the payment of such Bonds shall forthwith cease, terminate and be completely discharged, and thereupon it shall be the duty of the Paying Agent to hold such funds without liability for interest thereon, for the benefit of the owner of such Bonds who shall thereafter be restricted exclusively to such funds for any claim of whatever nature on his part under this Resolution or on, or with respect to, such interest or principal on Bonds. The Paying Agent's obligation to hold such funds shall continue for a period equal to six months following the date on which such interest or principal became due, whether at maturity, or at the date fixed for redemption thereof, or otherwise, at which time the Paying Agent, shall surrender any remaining funds so held to the College, whereupon any claim under this Resolution by the holder of such Bonds of whatever nature shall be made upon the College.

(g) **Registration and Transfer Fees.** The Registrar shall furnish to each owner, at the College's expense, one bond for each annual maturity of each series. The Registrar shall furnish additional Bonds in lesser denominations (but not less than the minimum denomination) to an owner who so requests and pays to the Registrar the cost of issuance thereof determined to be two dollars per additional Bond.

Section 13. **Reissuance of Mutilated, Destroyed, Stolen or Lost Bonds.** In case any outstanding Bond shall become mutilated or be destroyed, stolen or lost, the College shall at the request of the Registrar authenticate and deliver a new Bond of like tenor, series and amount as the Bond so mutilated, destroyed, stolen or lost, in exchange and substitution for each mutilated Bond to Registrar, upon surrender of such mutilated Bond, or in lieu of and substitution for the Bond destroyed, stolen or lost, upon filing with the Registrar evidence satisfactory to the Registrar and College that such Bond has been destroyed, stolen or lost and proof of ownership thereof, and upon furnishing the Registrar and College with satisfactory indemnity and complying with such other reasonable regulations as the College may prescribe and paying such expenses as the College may incur in connection therewith.

Section 14. **Book-Entry Bonds.** (a) Notwithstanding any other provisions of this Resolution, each series of Bonds shall initially be evidenced by one Bond for each year in which the Bonds mature in denominations equal to the aggregate principal amount of the Bonds of that
series maturing in that year. Bonds initially delivered hereunder shall be registered in the name of “Cede & Co.” as nominee for The Depository Trust Company, the securities depository for the Bonds. The Bonds may not thereafter be transferred or exchanged except:

(1) to any successor of The Depository Trust Company or its nominee, which successor must be qualified and registered “clearing agency” under Section 17A of the Securities Exchange Act of 1934, as amended; or

(2) upon the resignation of The Depository Trust Company or a successor or new depository under clause (1) or this clause (2) of this subsection (a), or a determination by the College that The Depository Trust Company or such successor or new depository is no longer able to carry out its functions, and the designation by the College of another depository institution acceptable to the College and to the depository then holding the Bonds, which new depository institution must be a qualified and registered “clearing agency” under Section 17A of the Securities Exchange Act of 1934, as amended, to carry out the functions of The Depository Trust Company or such successor or new depository; or

(3) upon the resignation of The Depository Trust Company or a successor or new depository under clause (1) or clause (2) of this subsection (a), or a determination of the College that The Depository Trust Company or such successor or new depository is no longer able to carry out its functions, and the failure by the College, after reasonable investigation, to locate another qualified depository institution under clause (2) to carry out such depository functions.

(b) In the case of a transfer to a successor of The Depository Trust Company or its nominee as referred to in clause (1) of subsection (a) hereof or designation of a new depository pursuant to clause (2) of subsection (a) hereof, upon receipt of the outstanding Bonds by the Paying Agent, together with written instructions for transfer satisfactory to the Paying Agent, a new Bond for each maturity of each series of the Bonds then outstanding shall be issued to such successor or new depository, as the case may be, or its nominee, as is specified in such written transfer instructions. In the case of a resignation or determination under clause (3) of subsection (a) hereof and the failure after reasonable investigation to locate another qualified depository institution for the Bonds as provided in clause (3) of subsection (a) hereof, and upon receipt of the outstanding Bonds by the Paying Agent, together with written instructions for transfer satisfactory to the Paying Agent, new Bonds shall be issued in the denominations of $5,000 or any integral multiple thereof, as provided in and subject to the limitations of Section 11 hereof, registered in the names of such persons, and in such denominations as are requested in such written transfer instructions; however, the Paying Agent shall not be required to deliver such new Bonds within a period of less than 60 days from the date of receipt of such written transfer instructions.

(c) The College and the Paying Agent shall be entitled to treat the registered owner of any Bond as the absolute owner thereof for all purposes hereof and any applicable laws, notwithstanding any notice to the contrary received by either of them and the College and the Paying Agent shall have no responsibility for transmitting payments to the beneficial owners of
the Bonds held by The Depository Trust Company or any successor or new depository named pursuant to subsection (a) hereof.

(d) The College and the Paying Agent shall endeavor to cooperate with The Depository Trust Company or any successor or new depository named pursuant to clause (1) or (2) of subsection (a) hereof in effectuating payment of the Bonds by arranging for payment in such a manner that funds representing such payments are available to the depository on the date they are due.

(e) Upon any partial redemption of any maturity of the Bonds, Cede & Co., (or its successor) in its discretion may request the College to issue and authenticate a new Bond or shall make an appropriate notation on the Bond indicating the date and amount of prepayment, except in the case of final maturity, in which case the Bond must be presented to the Paying Agent prior to payment.

Section 15. Record Date. Payments of principal and interest, otherwise than upon full redemption, made in respect of any Bond, shall be made to the registered holder thereof or to their designated agent as the same appear on the books of the Registrar on the 15th day of the month preceding the payment date. All such payments shall fully discharge the obligations of the College in respect of such Bonds to the extent of the payments so made. Payment of principal shall only be made upon surrender of the Bond to the Paying Agent.

Section 16. Execution, Authentication and Delivery of the Bonds. Upon the adoption of this resolution, the President and Secretary shall execute and deliver the Bonds to UMB Bank, N.A. who shall authenticate the Bonds and deliver the same to or upon order of the Original Purchasers. No Bond shall be valid or obligatory for any purpose or shall be entitled to any right or benefit hereunder unless the Registrar shall duly endorse and execute on such Bond a certificate herein set forth. Such certificate upon any Bond executed on behalf of the College shall be conclusive evidence that the Bond so authenticated has been duly issued under this Resolution and that the holder thereof is entitled to the benefits of this Resolution.

No Bonds shall be authenticated and delivered by the Registrar unless and until there shall have been provided the following:

1. A certified copy of the resolution of the College authorizing the issuance of the Bonds;

2. A written order of College signed by the Treasurer directing the authentication and delivery of the Bonds to or upon the order of the Original Purchasers upon payment of the purchase price as set forth therein; and

3. The approving opinion of Davis, Brown, Koehn, Shors & Roberts, P.C., Bond Counsel, concerning the validity and legality of the Bonds.

Section 17. Bond Forms. The forms and contents of the Series A Certificates and Series B Certificates shall be substantially as follows:
FORM OF SERIES A CERTIFICATE

(Front)

******

Unless this certificate is presented by an authorized representative of The Depository Trust Company, a New York corporation ("DTC"), to Issuer or its agent for registration of transfer, exchange, or payment, and any certificate issued is registered in the name of Cede & Co. or in such other name as is requested by an authorized representative of DTC (and any payment is made to Cede & Co. or to such other entity as is requested by an authorized representative of DTC), ANY TRANSFER, PLEDGE, OR OTHER USE HEREOF FOR VALUE OR OTHERWISE BY OR TO ANY PERSON IS WRONGFUL inasmuch as the registered owner hereof, Cede & Co., has an interest herein.

******

No. ____________ $___________

UNITED STATES OF AMERICA

STATE OF IOWA

DES MOINES AREA COMMUNITY COLLEGE

TAXABLE NEW JOBS TRAINING CERTIFICATE

(Multiple Projects 50-A)

<table>
<thead>
<tr>
<th>Rate</th>
<th>Maturity</th>
<th>Bond Date</th>
<th>Cusip</th>
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<tbody>
<tr>
<td></td>
<td></td>
<td>November 26, 2019</td>
<td></td>
</tr>
</tbody>
</table>

Registered holder:

Principal amount: Dollars

The Des Moines Area Community College in the Counties of Adair, Audubon, Boone, Carroll, Cass, Clarke, Crawford, Dallas, Greene, Guthrie, Hamilton, Hardin, Jasper, Lucas, Madison, Mahaska, Marion, Marshall, Polk, Poweshiek, Shelby, Story and Warren, State of Iowa (the "College"), for value received, promises to pay from the sources and as hereinafter provided,
on the maturity date indicated above, to the Registered Holder shown above, or registered assigns, the principal sum shown above in lawful money of the United States of America, on the maturity date shown above, only upon presentation and surrender hereof at the office of UMB Bank, N.A., Paying Agent of this issue, or its successor, with interest on said sum from the date hereof until paid at the rate per annum specified above, payable on June 1, 2020, and semiannually thereafter on the 1st day of June and December in each year.

Interest shall be paid to the registered holder of the certificate as shown on the records of ownership maintained by the Registrar as of the 15th day of the month next preceding each such interest payment date.

This certificate is one of a series of certificates in the aggregate principal amount of $6,115,000 (the "Bonds") issued pursuant to the provisions of Chapter 260E of the Code of Iowa, as amended, for the purpose of paying costs of new jobs training programs which are the subject of and are in conformity with certain Industrial New Jobs Training Agreements between the College and certain companies, the terms of which are incorporated herein by reference and payable from the proceeds of the Revenue Fund and the Series A Standby Tax Fund as provided in a Resolution of the Board of Directors of the College duly passed and approved.

For a more complete statement for the basis upon which this Bond has been issued and additional bonds ranking on a parity therewith may be issued, a description of the source of payment of all such certificates and a statement of the rights and duties of the College, the rights of the holders of Bonds and the circumstances under which the provisions of the Bonds and said Resolution may be modified, reference is made to said Resolution of which notice is hereby given and is hereby made a part hereof.

Notice hereunder may be given by registered mail to the owner of record of the Bond at the address shown on the books of the Registrar and shall be deemed complete upon mailing.

Ownership of this Bond may be transferred only by transfer upon the books kept for such purpose by UMB Bank, N.A., the Registrar. Such transfer on the books shall occur only upon presentation and surrender of this Bond at the office of the Registrar, together with an assignment duly executed by the owner hereof or his duly authorized attorney in such form as shall be satisfactory to the Registrar. The College reserves the right to substitute the Registrar and Paying Agent but shall, however, give 60 days' notice to registered Bondholders of such change. All Bonds shall be negotiable as provided in Article 8 of the Uniform Commercial Code, subject to the provisions for registration and transfer contained in the Bond resolution.

Bonds of this series maturing on or after June 1, 2028, are subject to call for redemption in whole or in part in numerical order on June 1, 2027, or any date thereafter at their par value plus accrued interest to the date fixed for redemption. The right of redemption shall be exercised by notice, specifying by number the Bonds (or portions thereof) to be called, to be mailed by certified mail to the registered holder of each of the Bonds at the address shown on the registration books of the Bond Registrar not less than thirty (30) days prior to the date of redemption, upon which redemption date all interest upon the Bonds so called shall cease, and the amount due shall be set aside for payment when presented.
And it is hereby represented and certified that all acts, conditions and things requisite, according to the laws and constitution of the State of Iowa, to exist, to be had, to be done, or to be performed precedent to the lawful issue of this Bond, have been existent, had, done and performed as required by law; that this Bond and the series of which it forms a part, and any additional bonds which may be hereafter issued and outstanding from time to time on a parity with the Bonds, as provided in the Resolution of which notice is hereby given and is hereby made a part hereof, are payable from and secured by a pledge of the net revenues of the Revenue Fund for the Projects as provided in said Resolution and the Standby Tax Fund authorized in the Act; that provision has been made for the levy of a sufficient continuing annual tax on all the taxable property within the territory of the College for the payment of the principal and interest of this Bond as the same will respectively become due; that the faith, credit, revenues and resources and all the real and personal property of the College are irrevocably pledged for the prompt payment hereof, both principal and interest; and the total indebtedness of the College including this Bond, does not exceed the constitutional or statutory limitations.

IN TESTIMONY WHEREOF, the College by its Board of Directors, has caused this certificate to be signed by the manual or facsimile signature of the President of its Board of Directors and attested by the manual or facsimile signature of the Secretary of its Board of Directors, and to be authenticated by the manual authorized signature of the Registrar.

DES MOINES AREA COMMUNITY COLLEGE

By: 

[Signature]

Joseph Fugel, President of the Board of Directors of Des Moines Area Community College

Attest: 

[Signature]

Carolyn Parlow, Secretary of the Board of Directors of Des Moines Area Community College

Dated: November 26, 2019

This is one of the certificates described in the within mentioned Resolution.

UMB BANK, N.A., REGISTRAR AND PAYING AGENT

By: 

[Signature]

Authorized Signature
ASSIGNMENT

For value received, the undersigned hereby sells, assigns and transfers unto ____________ the within Bond and does hereby irrevocably constitute and appoint ____________ Registrar, attorney in fact to transfer the said Bond on the books kept for registration of the within Bond, with full power of substitution in the premises.

Dated ________________.

(Signature of registered owner(s))

(Person(s) executing this Assignment sign(s) here)

SIGNATURE )
GUARANTEED )

IMPORTANT - READ CAREFULLY

Signature guarantee must be provided in accordance with the prevailing standards and procedures of the Registrar and Transfer Agent. Such standards and procedures may require signatures to be guaranteed by certain eligible guarantor institutions that participate in a recognized signature guarantee program.
INFORMATION REQUIRED FOR REGISTRATION OF TRANSFER

Name of Transferee(s) ____________________________________________________________
Address of Transferee(s) __________________________________________________________
Social Security or Tax Identification Number of Transferee(s) ___________________________

Transferee is a(n):

- Individual* __________________________ Corporation ____________________________
- Partnership _________________________ Trust _________________________________

*If the certificate is to be registered in the names of multiple individual owners, the names of all such owners and one address and social security number must be provided.

The following abbreviations, when used in the inscription on the face of this certificate, shall be construed as though written out in full according to applicable laws or regulations:

- TEN COM - as tenants in common
- TEN ENT - as tenants by the entireties
- JT TEN - as joint tenants with right of survivorship and not as tenants in common

UNIF GIFT MIN ACT - ...............Custodian..................
(Cust) (Minors)
under Uniform Gifts to Minors Act..................
(State)

(end of Series A Certificate form)
FORM OF SERIES B CERTIFICATE

(Front)

**********

Unless this certificate is presented by an authorized representative of The Depository Trust Company, a New York corporation ("DTC"), to Issuer or its agent for registration of transfer, exchange, or payment, and any certificate issued is registered in the name of Cede & Co. or in such other name as is requested by an authorized representative of DTC (and any payment is made to Cede & Co. or to such other entity as is requested by an authorized representative of DTC), ANY TRANSFER, PLEDGE, OR OTHER USE HEREOF FOR VALUE OR OTHERWISE BY OR TO ANY PERSON IS WRONGFUL inasmuch as the registered owner hereof, Cede & Co., has an interest herein.

**********

No. ____________ $ ___________

UNITED STATES OF AMERICA

STATE OF IOWA

DES MOINES AREA COMMUNITY COLLEGE

TAXABLE NEW JOBS TRAINING CERTIFICATE

(Multiple Projects 50-B)

Rate Maturity Bond Date Cusip

November 26, 2019

Registered holder:

Principal amount: Dollars

The Des Moines Area Community College in the Counties of Adair, Audubon, Boone, Carroll, Cass, Clarke, Crawford, Dallas, Greene, Guthrie, Hamilton, Hardin, Jasper, Lucas, Madison, Mahaska, Marion, Marshall, Polk, Poweshiek, Shelby, Story and Warren, State of Iowa (the "College"), for value received, promises to pay from the sources and as hereinafter provided, on the maturity date indicated above, to the Registered Holder shown above, or registered
assigns, the principal sum shown above in lawful money of the United States of America, on the maturity date shown above, only upon presentation and surrender hereof at the office of UMB Bank, N.A., Paying Agent of this issue, or its successor, with interest on said sum from the date hereof until paid at the rate per annum specified above, payable on June 1, 2020, and semiannually thereafter on the 1st day of June and December in each year.

Interest shall be paid to the registered holder of the certificate as shown on the records of ownership maintained by the Registrar as of the 15th day of the month next preceding each such interest payment date.

This certificate is one of a series of certificates in the aggregate principal amount of $4,605,000 (the "Bonds") issued pursuant to the provisions of Section 15A.7 of the Code of Iowa, as amended, for the purpose of paying costs of new jobs training programs which are the subject of and are in conformity with certain Industrial New Jobs Training Agreements between the College and certain companies, the terms of which are incorporated herein by reference and payable from the proceeds of the Supplemental Fund and the Series B Standby Tax Fund as provided in a Resolution of the Board of Directors of the College duly passed and approved.

For a more complete statement for the basis upon which this Bond has been issued and additional bonds ranking on a parity therewith may be issued, a description of the source of payment of all such certificates and a statement of the rights and duties of the College, the rights of the holders of Bonds and the circumstances under which the provisions of the Bonds and said Resolution may be modified, reference is made to said Resolution of which notice is hereby given and is hereby made a part hereof.

Notice hereunder may be given by registered mail to the owner of record of the Bond at the address shown on the books of the Registrar and shall be deemed complete upon mailing.

Ownership of this Bond may be transferred only by transfer upon the books kept for such purpose by UMB Bank, N.A., the Registrar. Such transfer on the books shall occur only upon presentation and surrender of this Bond at the office of the Registrar, together with an assignment duly executed by the owner hereof or his duly authorized attorney in such form as shall be satisfactory to the Registrar. The College reserves the right to substitute the Registrar and Paying Agent but shall, however, give 60 days' notice to registered Bondholders of such change. All Bonds shall be negotiable as provided in Article 8 of the Uniform Commercial Code, subject to the provisions for registration and transfer contained in the Bond resolution.

Bonds of this series maturing on or after June 1, 2028, are subject to call for redemption in whole or in part in numerical order on June 1, 2027, or any interest payment date thereafter at their par value plus accrued interest to the date fixed for redemption. The right of redemption shall be exercised by notice, specifying by number the Bonds (or portions thereof) to be called, to be mailed by certified mail to the registered holder of each of the Bonds at the address shown on the registration books of the Bond Registrar not less than thirty (30) days prior to the date of redemption, upon which redemption date all interest upon the Bonds so called shall cease, and the amount due shall be set aside for payment when presented.
And it is hereby represented and certified that all acts, conditions and things requisite, according to the laws and constitution of the State of Iowa, to exist, to be had, to be done, or to be performed precedent to the lawful issue of this Bond, have been existent, had, done and performed as required by law; that this Bond and the series of which it forms a part, and any additional bonds which may be hereafter issued and outstanding from time to time on a parity with the Bonds, as provided in the Resolution of which notice is hereby given and is hereby made a part hereof, are payable from and secured by a pledge of the net revenues of the Revenue Fund for the Projects as provided in said Resolution and the Standby Tax Fund authorized in the Act; that provision has been made for the levy of a sufficient continuing annual tax on all the taxable property within the territory of the College for the payment of the principal and interest of this Bond as the same will respectively become due; that the faith, credit, revenues and resources and all the real and personal property of the College are irrevocably pledged for the prompt payment hereof, both principal and interest; and the total indebtedness of the College including this Bond, does not exceed the constitutional or statutory limitations.

IN TESTIMONY WHEREOF, the College by its Board of Directors, has caused this certificate to be signed by the manual or facsimile signature of the President of its Board of Directors and attested by the manual or facsimile signature of the Secretary of its Board of Directors, and to be authenticated by the manual authorized signature of the Registrar.

DES MOINES AREA COMMUNITY COLLEGE

By: [Signature]
Joseph Pugel, President of the Board of Directors of Des Moines Area Community College

Attest: [Signature]
Carolyn Farlow, Secretary of the Board of Directors of Des Moines Area Community College

Dated: November 26, 2019
This is one of the certificates described in the within mentioned Resolution.

UMB BANK, N.A., REGISTRAR AND PAYING AGENT

By [Signature]
Authorized Signature
ASSIGNMENT

For value received, the undersigned hereby sells, assigns and transfers unto __________ the within Bond and does hereby irrevocably constitute and appoint __________ Registrar, attorney in fact to transfer the said Bond on the books kept for registration of the within Bond, with full power of substitution in the premises.

Dated __________.

(Signature of registered owner(s))

(Persons(s) executing this Assignment sign(s) here)

SIGNATURE )
GUARANTEED )

IMPORTANT - READ CAREFULLY

Signature guarantee must be provided in accordance with the prevailing standards and procedures of the Registrar and Transfer Agent. Such standards and procedures may require signatures to be guaranteed by certain eligible guarantor institutions that participate in a recognized signature guarantee program.
INFORMATION REQUIRED FOR REGISTRATION OF TRANSFER

Name of Transferee(s) __________________________________________________________________________
Address of Transferee(s) ________________________________________________________________________
Social Security or Tax Identification Number of Transferee(s) __________________________________________

Transferee is a(n):
Individual* _________________________________________________________________________________
Partnership _________________________________________________________________________________
Corporation _________________________________________________________________________________
Trust _______________________________________________________________________________________

*If the certificate is to be registered in the names of multiple individual owners, the names of all such owners and one address and social security number must be provided.

The following abbreviations, when used in the inscription on the face of this certificate, shall be construed as though written out in full according to applicable laws or regulations:

TEN COM - as tenants in common
TEN ENT - as tenants by the entireties
JT TEN - as joint tenants with right of survivorship and not as tenants in common

UNIF GIFT MIN ACT - ......................... Custodian .........................
(Cust) (Minors)
under Uniform Gifts to Minors Act ...........................................
(State)

(end of Series B Certificate form)
Section 18. **Right to Name Substitute Paying Agent or Registrar.** The College reserves the right to name a substitute or successor Registrar or Paying Agent upon giving 60 days' written notice to each registered Bondholder.

Section 19. **Covenants Regarding the Operation of the Projects.** The College hereby covenants and agrees with each and every holder of the Bonds and Parity Bonds:

(a) **Maintenance in Force.** That the College will maintain the Projects in force and will annually cause the taxes and other revenues thereof to be levied and applied as provided in this Resolution.

(b) **Accounting and Audits.** That the College will cause to be kept proper books and accounts concerning the Projects and in accordance with generally accepted accounting practices, and will cause the books and accounts to be audited annually not later than 90 days after the end of each fiscal year by an Independent Auditor and will make generally available to the holders of any of the Bonds and Parity Bonds, the balance sheet and the operating statement of the Projects as certified by such auditor. The holders of any of the Bonds and Parity Bonds shall have at all reasonable times the right to inspect the records, accounts and data of the College relating to the Projects. The audit reports required by this Section shall include, but not be limited to, the following information:

(i) A statement of tax fund revenues and current expenditures;

(ii) Analyses of each fund and account created hereunder, including deposits, withdrawals and beginning and ending balances;

(iii) The tax rates in effect during the fiscal year, and the use of the Projects;

(iv) The names and titles of the principal officers of the College; and

(v) A general statement covering any events or circumstances which might affect the financial status of the Projects and the Bonds.

In the event the audit provided for in this Section is prepared by the State Auditor the Board will cause to be prepared a certified supplemental report containing the information required by this Section.

(c) **State Laws.** That the College will faithfully and punctually perform all duties with reference to the Projects required by the Constitution and
laws of the State, and will segregate the revenues of the Projects and apply said revenues to the funds specified in this Resolution.

Section 20. (Intentionally left blank.)

Section 21. Defaults. The following shall be considered an event of default hereunder:

(a) failure to pay the principal of and interest on any Bond when the same shall be due; and

(b) failure of the College to observe any other covenant or agreement expressly contained herein and the continuation of such failure for a period of thirty (30) days beyond the date of receipt by the College of a notice that the College is in default under this provision; provided that, no such failure shall be considered a default hereunder as long as the College is diligently endeavoring to correct the failure referred to in the notice.

Section 22. Remedies of Bondholders. Except as herein expressly limited the holder or holders of the Bonds and Parity Bonds shall have and possess all the rights of action and remedies afforded by the common law, the Constitution and statutes of the State, and of the United States of America, for the enforcement of payment of their Bonds, and of the pledge of the revenues made hereunder, and of all covenants of the College hereunder.

Section 23. Prior Lien and Parity Bonds. The College may borrow additional money, enter into and amend further agreements and issue additional bonds which are at the time of their issuance on a parity and equality of rank with either series of the Bonds with respect to the lien and claim of such additional bonds to (i) in the case of the Series A Certificates, the Net Revenues and Series A Standby Tax and all sums on deposit from time to time in the Revenue Fund and Series A Standby Tax Fund, and (ii) in the case of the Series B Certificates, the Supplemental Revenues and the Series B Standby Tax and all sums on deposit from time to time in the Supplemental Fund and Series B Standby Tax Fund, provided that the aggregate of the amounts payable under all of such agreements does not exceed the appropriations into said funds.

Section 24. Discharge and Satisfaction of Bonds. The covenants, liens and pledges entered into, created or imposed pursuant to this Resolution may be fully discharged and satisfied with respect to the Bonds and Parity Bonds, or any of them, in any one or more of the following ways:

(a) By paying the Bonds or Parity Bonds when the same shall become due and payable; and

(b) By depositing in trust with the Treasurer, or with a corporate trustee designated by the Board, for the payment of said obligations and irrevocably appropriating exclusively to that purpose an amount in cash or direct obligations of the United States the maturities and yield of which shall be sufficient to retire at maturity or by redemption prior to maturity on any
designated date upon which said obligations may be redeemed, all of the Bonds and Parity Bonds outstanding at the time, together with the interest thereon to maturity or to the designated redemption date, premiums thereon, if any that may be payable on the redemption of the same; provided that proper notice of redemption of all such obligations to be redeemed shall have been previously published or provisions shall have been made for such publication.

Upon such payment or deposit of money or securities, or both, in the amount and manner provided by this Section, all liability of the College with respect to the Bonds or Parity Bonds shall cease, determine and be completely discharged, and the holders thereof shall be entitled only to payment out of money or securities so deposited.

Section 25. Resolution a Contract. The provisions of this Resolution shall constitute a contract between the College and the holder or holders of the Bonds and Parity Bonds, and after the issuance of any of the Bonds no change, variation or alteration of any kind in the provisions of this Resolution shall be made in any manner, except as provided in the next succeeding Section, until such time as all of the Bonds and Parity Bonds, and interest due thereon, shall have been satisfied and discharged as provided in this Resolution.

Section 26. Modification of Resolution. This Resolution may be amended from time to time if the Board or Directors of the College shall deem such amendment appropriate and necessary; but this Resolution may not be so amended in such manner as to:

(a) Make any change in the maturity or interest rate of the Bonds, or modify the terms of payment of principal of or interest on the Bonds or any of them or impose any conditions with respect to such payment; or

(b) Materially affect the rights of the holders of the Bonds and Parity Bonds then outstanding, including a material change in the provisions of Section 29 hereof; or

(c) Reduce the percentage of the principal amount of Bonds, the consent of the holders of which is required to effect a further amendment.

Whenever at any time after issuance of the Bonds the College shall propose to amend this Resolution under the provisions of this Section, it shall cause notice of the proposed amendment to be filed with the Original Purchasers and to be published one time in a newspaper having general circulation in the State of Iowa, or a financial newspaper or journal published in Chicago, Illinois. Such notice shall briefly set forth the nature of the proposed amendment and shall state that a copy of the proposed amendatory Resolution is on file in the office of the Secretary.

Section 27. Continuing Disclosure.

(a) (1) The College hereby agrees, in accordance with the provisions of Rule 15c2-12 (the "Rule"), promulgated by the Securities and Exchange Commission (the "Commission")
pursuant to the Securities Exchange Act of 1934, to provide or cause to be provided, to the Municipal Securities Rulemaking Board (the “MSRB”) in an electronic format as prescribed by the MSRB and accompanied by identifying information as prescribed by the MSRB, the following annual financial information and operating data (commencing with the fiscal year ending June 30, 2019):

(i) audited financial statements prepared in accordance with generally accepted accounting principles; and

(ii) tables, schedules or other information showing the type of information contained in the following tables of the official statement of the College used in connection with the sale of the Bonds (the “Official Statement”), under the following captions:

Trend of Valuations
Direct Debt
Levies and Tax Collections
Tax Rates
Funds on Hand (Cash and Investments as of September 30, 2019)

All of such annual financial information and operating data may be provided by cross reference to other documents, primarily other official statements, to be provided to the MSRB. If information is provided by cross reference to a final official statement, such final official statement must be available from the MSRB. The College reserves the right to modify from time to time the specific types of information provided or the format of the presentation of such information, to the extent necessary or appropriate in the judgment of the College; provided that, the College agrees that any such modification will be done in a manner consistent with the Rule.

(2) Such annual information and operating data described above is expected to be available on or before January 1 of each year for the fiscal year ending on the preceding June 30 and will be made available, in addition to the MSRB, to each holder of Bonds who makes request for such information; provided that, audited financial statements need not be provided until the later of January 1 of each year or thirty (30) days after receipt of such audited financial statements by the College.

(b) The College agrees to provide or cause to be provided, in a timely manner not in excess of ten business days from occurrence, to the MSRB, notice of the occurrence of any of the following events with respect to the Bonds:

(1) principal and interest payment delinquencies;

(2) non-payment related defaults, if material;

(3) unscheduled draws on debt service reserves, if any, reflecting financial difficulties;
(4) unscheduled draws on credit enhancements, if any, reflecting financial difficulties;

(5) substitution of credit or liquidity providers, if any, or their failure to perform;

(6) adverse tax opinions, the issuance by the Internal Revenue Service of proposed or final determinations of taxability, Notices of Proposed Issue (IRS Form 5701-TEB) or other material notices or determinations with respect to the tax status of the Series A Certificates, or other material events affecting the tax status of the Series A Certificates;

(7) modifications to rights of holders of the Bonds, if material;

(8) bond calls, if material, and tender offers;

(9) defeasances;

(10) release, substitution, or sale of property securing repayment of the Bonds, if material;

(11) rating changes;

(12) bankruptcy, insolvency, receivership or similar events of the College;

(13) consummation of a merger, consolidation, or acquisition involving the College or the sale of all or substantially all of the assets of the College, other than in the ordinary course of business, the entry into a definitive agreement to undertake such an action or the termination of a definitive agreement relating to any such actions, other than pursuant to its terms, if material;

(14) appointment of a successor or additional trustee or the change of name of a trustee, if material;

(15) incurrence of a financial obligation of the College, if material, or agreement to covenants, events of default, remedies, priority rights, or other similar terms of a financial obligation of the college, any of which affect security holders, if material; and

(16) default, event of acceleration, termination event, modification of terms, or other similar events under the terms of a financial obligation of the college, any of which reflect financial difficulties.

As used herein, the term financial obligation means a (i) debt obligation; (ii) derivative instrument entered into in connection with, or pledged as security or a source of payment for, an existing or planned debt obligation; or (iii) guarantee of (i) or (ii). The term financial obligation
shall not include municipal securities as to which a final official statement has been provided to
the Municipal Securities Rulemaking Board ("MSRB") consistent with the Rule.

As used herein, "material" means a fact to which a substantial likelihood exists that a
reasonably prudent investor would attach importance thereto in deciding to buy or sell a Bond or,
if not disclosed, would significantly alter the total information otherwise available to an investor
from the Official Statement, the information disclosed under this Section, or information
generally available to the public. Notwithstanding the foregoing sentence, a fact is "material" if
it is an event or condition that would be deemed "material" for purposes of the purchase or sale
of a Bond within the meaning of applicable federal securities laws, as interpreted at the time of
discovery of the occurrence of the event or condition.

The College may from time to time choose to provide notice of the occurrence of certain
other events, in addition to those listed above, if, in the judgment of the College, such other event
is a material fact with respect to the Bonds, but the College does not undertake to commit to
provide any such notice of the occurrence of any material fact except those events listed above.

(c) The College agrees to provide or cause to be provided, in a timely manner, to the
MSRB, notice of a failure by the College to provide the annual financial information with respect
to the College described in Section (a) above on or prior to the dates set forth in Section (a)
above.

(d) The College reserves the right to terminate its obligation to provide annual
financial information and notices of the events set forth above, if and when, in the opinion of
bond counsel, the College no longer remains an obligated person with respect to the Bonds
within the meaning of the Rule; the College will provide notice of such termination to the
MSRB.

(e) The College agrees that its undertaking pursuant to the Rule as set forth in this
Section 27 is intended to be for the benefit of the holders of the Bonds and shall be enforceable
by the holders of the Bonds; provided that, the right of the holders of the Bonds to enforce
the provisions of this undertaking shall be limited to a right to obtain specific enforcement of
the College’s obligations hereunder and any failure by the College to comply with the provisions
of this undertaking shall not be an event of default with respect to the Bonds under Section 21
hereof.

(f) The College redeemed all of the outstanding principal amount of two series of its
new jobs training certificates on July 31, 2014, and provided a notice of the redemption more
than ten business days after the redemption. However, the College believes that because all of
the holders of the certificates redeemed received notice of the redemption, the notice was not
material and therefore not required.

In 2017, the College became aware of late filings. Specifically, the College did not
timely file disclosure related to its Student Housing Revenue Bonds (fiscal year 2012), its now-
matured 2004 Plant Fund Capital Notes (fiscal years 2012-2014) and its 2015 Plant Fund Capital
Notes (fiscal years 2015 and 2016). Although all information required by the related disclosure
agreements was submitted and available to the MSRB through the EMMA repository prior to the
established deadline, only the CUSIPs related to the College’s New Job’s Training Certificates were associated with the filings. Required filings to provide the association have been subsequently made, and steps have been taken to avoid future mis-filings.

Due to an administrative error by the paying agent, the interest on two series of the College’s New Jobs Training Certificates was paid twelve days late on June 13, 2018.

Subject to the foregoing, the College represents that it has not failed to provide the annual financial information with respect to the College required under any other agreements or resolutions of the College entered into in connection with the issuance of bonds by the College.

Section 28. Severability. It is hereby declared that the sections, clauses, sentences and parts of this Resolution are severable, and are not matters of mutually essential inducement, it being the intention of the College to comply in all respects with the Constitution and statutes of the State of Iowa, and if any one or more sections, clauses, sentences or parts of this Resolution shall for any reason be questioned in any court or shall be judged unconstitutional or invalid, such judgment shall not impair or invalidate the remaining provisions of this Resolution, and shall be confined in its operation to the specific provision or provisions so held unconstitutional or invalid and the inapplicability or invalidity of any section, clause, sentence or part of this Resolution in any one or more instances shall not be taken to affect or prejudice its applicability or validity in any other instance.

Section 29. Further Action. That officials of the College are hereby authorized to take such further action as may be necessary to carry out the intent and purpose of this Resolution.

Section 30. Repeal of Conflicting Ordinances or Resolutions and Effective Date. All other ordinances, resolutions and orders, or parts thereof, in conflict with the provisions of this Resolution are, to the extent of such conflict, hereby repealed; and this Resolution shall be in effect from and after its adoption.

PASSED AND APPROVED this 11th day of November, 2019.

President of the Board of Directors

ATTEST:

Secretary of the Board of Directors
STATE OF IOWA

COUNTY OF POLK

I, Carolyn Farlow, Secretary of the Board of Directors of the Des Moines Area Community College (Merged Area XI) in the Counties of Adair, Audubon, Boone, Carroll, Cass, Clarke, Crawford, Dallas, Greene, Guthrie, Hamilton, Hardin, Jasper, Lucas, Madison, Mahaska, Marion, Marshall, Polk, Poweshiek, Shelby, Story and Warren, State of Iowa, do hereby certify that I have in my possession or have access to the complete corporate records of said College and of its Board of Directors and officers; and that I have carefully compared the transcript hereto attached with the aforesaid corporate records and that said transcript hereto attached is a true, correct and complete copy of all of the corporate records showing the action taken with respect to the matters set forth therein by the Board of Directors of said College on November 11, 2019, which proceedings remain in full force and effect, have not been amended or rescinded in any way; that such meeting was duly and publicly held in accordance with the Notice of meeting and tentative agenda, a copy of which was timely served on each member of the Board and posted on a bulletin board or other prominent place easily accessible to the public and clearly designated for that purpose at the principal office of the Board (a copy of the face sheet of said agenda being attached hereto) pursuant to the rules of the Board and the provisions of Chapter 21, Code of Iowa, as amended, upon reasonable advance notice to the public and media at least twenty-four (24) hours prior to the commencement of the meeting as required by said law and with members of the public in attendance. I further certify that the individuals named in the attached proceedings were on the date thereof duly and lawfully possessed of their respective offices as indicated therein, that no Board vacancies existed except as may be stated in said proceedings, and that no controversy or litigation is pending, prayed or threatened involving the organization, existence or boundaries of the College or the right of the individuals named therein as officers to their respective positions.

Dated this 11th day of November, 2019.

[Signature]
Secretary of the Board of Directors of the
Des Moines Area Community College
The Board of Directors of the Des Moines Area Community College met in regular session on the 11th day of November, 2019, at 4:00 p.m., at the Center for Career & Professional Development at the Southridge Center of the College in Des Moines, Iowa. The meeting was called to order and there were present the following named Board Members:

<table>
<thead>
<tr>
<th>Name</th>
<th>Present</th>
<th>Absent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Joseph Pugel, President</td>
<td>✔️</td>
<td></td>
</tr>
<tr>
<td>Kevin Halterman</td>
<td>✔️</td>
<td></td>
</tr>
<tr>
<td>Felix Gallagher</td>
<td>✔️</td>
<td></td>
</tr>
<tr>
<td>Madelyn Tursi</td>
<td>✔️</td>
<td></td>
</tr>
<tr>
<td>Fred Buie</td>
<td>✔️</td>
<td></td>
</tr>
<tr>
<td>Fred Greiner</td>
<td>✔️</td>
<td></td>
</tr>
<tr>
<td>Cheryl Langston</td>
<td>✔️</td>
<td></td>
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<tr>
<td>Jim Knott</td>
<td>✔️</td>
<td></td>
</tr>
<tr>
<td>Dennis Presnall</td>
<td>✔️</td>
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</tr>
</tbody>
</table>

Matters were discussed concerning a Workforce Training and Economic Development Training Contract between the College and Carroll County Council for the Prevention of Child Abuse d/b/a Family Resource Center. Following a discussion of the proposal by the Board, there was introduced and caused to be read a resolution entitled, “A Resolution Approving the Form and Content and Execution and Delivery of a Workforce Training and Economic Development Training Contract between the College and Carroll County Council for the Prevention of Child Abuse d/b/a Family Resource Center.” The resolution was moved and seconded as follows, and after due consideration of the resolution by the Board, the President put the question on the motion and, the roll being called, the following named Board Members voted:

<table>
<thead>
<tr>
<th>Name</th>
<th>Moved</th>
<th>Seconded</th>
<th>Aye</th>
<th>Nay</th>
</tr>
</thead>
<tbody>
<tr>
<td>Joseph Pugel</td>
<td></td>
<td></td>
<td>✔️</td>
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</tr>
<tr>
<td>Kevin Halterman</td>
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</tr>
<tr>
<td>Dennis Presnall</td>
<td></td>
<td></td>
<td></td>
<td>✔️</td>
</tr>
</tbody>
</table>
Whereupon, the President declared said resolution, a copy of which is attached hereto, duly adopted and signed his approval thereto.

*****

[Signature]

President of the Board of the Directors

Attest:

[Signature]

Secretary of the Board of Directors
RESOLUTION

A RESOLUTION APPROVING THE FORM AND CONTENT AND EXECUTION AND DELIVERY OF A WORKFORCE TRAINING AND ECONOMIC DEVELOPMENT TRAINING CONTRACT BETWEEN THE COLLEGE AND CARROLL COUNTY COUNCIL FOR THE PREVENTION OF CHILD ABUSE D/B/A FAMILY RESOURCE CENTER.

WHEREAS, Des Moines Area Community College (hereinafter referred to as the "College"), is an area community college and a body politic organized and existing under the laws of the State of Iowa (the "State"), and is authorized and empowered by Chapter 260C of the Code of Iowa, as amended (hereinafter referred to as the "Act"), to provide job training paid for from the Workforce Training and Economic Development Fund (the "Fund") established under Section 260C.18A; and

WHEREAS, the College has undertaken negotiations with respect to a jobs training program with Carroll County Council for the Prevention of Child Abuse d/b/a Family Resource Center (the "Company"), pursuant to the provisions of the Act for the purpose of establishing a jobs training program (hereinafter referred to as the "Project") to train workers at the Company at its facilities located in the merged area served by the College, which Project will be beneficial to the Company and the College; and

WHEREAS, the College has allocated funds in the Fund in order to provide training and intends to use a portion of such funds to pay all or a portion of the costs of the Project, including necessary expenses incidental thereto, in the amount of $3,483; and

WHEREAS, the Company has represented that the Project meets the criteria established by the Act and the Iowa Economic Development Authority for funding; and

WHEREAS, a Workforce Training and Economic Development Training Contract, in the form and with the contents set forth in Exhibit "A" attached hereto, has been negotiated by the College under the terms of which the College agrees, subject to the provisions of such Contract, to provide the Project for the Company;

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF DES MOINES AREA COMMUNITY COLLEGE, AS FOLLOWS:

Section 1. That the Workforce Training and Economic Development Training Contract, in the form and with the contents set forth in Exhibit "A" attached hereto, be and the same is hereby approved and the President of the Board of Directors is hereby authorized to execute said Workforce Training and Economic Development Training Contract, and the Secretary of the Board of Directors is hereby authorized to attest the same, said Workforce Training and Economic Development Training Contract, which constitutes and is hereby made a part of this Resolution, to be in substantially the form, text and containing the provisions set forth in Exhibit "A" attached hereto with such changes therein as the officers executing such
Workforce Training and Economic Development Training Contract shall approve, such approval to be conclusively evidenced by the execution thereof.

Section 2. That officials of the College are hereby authorized to take such further action as may be necessary to carry out the intent and purpose of this Resolution.

Section 3. That all resolutions and parts thereof in conflict herewith are hereby repealed to the extent of such conflict.

Passed and approved this 11th day of November, 2019.

[Signature]
President of the Board of Directors

ATTEST:

[Signature]
Secretary of the Board of Directors
STATE OF IOWA

COUNTY OF POLK

I, Carolyn Farlow, Secretary of the Board of Directors of the Des Moines Area Community College, do hereby certify that I have in my possession or have access to the complete corporate records of said College and of its Board of Directors and officers; and that I have carefully compared the transcript hereto attached with the aforesaid corporate records and that said transcript hereto attached is a true, correct and complete copy of all of the corporate records showing the action taken with respect to the matters set forth therein by the Board of Directors of said College on November 11, 2019, which proceedings remain in full force and effect, and have not been amended or rescinded in any way; that such meeting was duly and publicly held in accordance with the Notice of Meeting and tentative agenda, a copy of which was timely served on each member of the Board of Directors and posted on a bulletin board or other prominent place easily accessible to the public and clearly designated for that purpose at the principal office of the Board of Directors (a copy of the face sheet of said agenda being attached hereto) pursuant to the rules of the Board of Directors and the provisions of Chapter 21, Code of Iowa, as amended, upon reasonable advance notice to the public and media at least twenty-four (24) hours prior to the commencement of the meeting as required by said law and with members of the public in attendance. I further certify that the individuals named in the attached proceedings were on the date thereof duly and lawfully possessed of their respective offices as indicated therein, that no Board of Directors vacancies existed except as may be stated in said proceedings, and that no controversy or litigation is pending, prayed or threatened involving the organization, existence or boundaries of the College or the right of the individuals named therein as officers to their respective positions.

WITNESS my hand hereto affixed this 11th day of November, 2019.

[Signature]

Secretary of the Board of Directors
Training Plan and Budget
For Family Resource Center
WTED Project #3

The following Training Plan reflects the expected training activities for *Family Resource Center*. The company will participate in some, if not all, of the following activities.

The company will document the names and social security numbers of the employees who receive training, and will keep track of specific training received by each employee. All records of training documentation to support the expenditures will be kept according to the categories shown below. They will be submitted for reimbursement as the training progresses.

This training plan has been designed by Family Resource Center staff with assistance from a DMACC Training Consultant. The Training Plan and Budget are as follows.

<table>
<thead>
<tr>
<th>Cost</th>
<th>WTED Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>I.</td>
<td></td>
</tr>
<tr>
<td>Job Skill Training</td>
<td>$4,131</td>
</tr>
<tr>
<td>*Leadership training as well as Medication Manager training provided by DMACC.</td>
<td></td>
</tr>
<tr>
<td>IV.</td>
<td>Administrative Costs</td>
</tr>
<tr>
<td>DMACC will help the company monitor the activity for the duration of the contract to assure that the training objectives are met.</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>$4,751</td>
</tr>
</tbody>
</table>

The training began October 22, 2019 with completion anticipated by January 1, 2020. Upon receipt of proper documentation and reimbursement to all providers of training and training that meets guidelines of WTED, DMACC and this training plan will be made on an applied for basis.

The company will train at least 14 unduplicated employees and will show, at the completion of the contract, $1,268 in cash match. This match will be linked to the training as outlined in this plan.
This WTED TRAINING CONTRACT (the "Contract"), effective as of __________, is entered into under the following circumstances:

A. Pursuant to Chapter 260C.18A (the "Act"), the Community College enters into this Contract with the Business for purposes of establishing a training program to educate and train certain persons with the Business.

B. The Community College and the Business each have full right and lawful authority to enter into this Contract and to perform and monitor the provisions of this Contract as they apply respectively to the Community College and the Business.

NOW, THEREFORE, in consideration of the premises and the mutual representations and agreements herein contained, the parties agree as follows:

ARTICLE I
REPRESENTATIONS

Section 1.1. Representations of the Community College. The Community College represents and covenants that:

(A) It is duly organized and validly existing under the laws of the State of Iowa;

(B) It is not in violation of or in conflict with any provisions of the laws of the State, which would impair its ability to carry out its obligations hereunder;

(C) It is empowered to enter into the transactions contemplated by this Contract; and

(D) It will do all things in its power required to maintain its existence or assure the assumption of its obligations hereunder by any successor public body.

Section 1.2. Representations and Covenants of the Business. The Business represents and covenants that:

(A) It is a business duly qualified to do business in Iowa;

(B) It has full power to execute, deliver, and perform this Contract and all other instruments given by the Business to secure its performance and to enter into and carry out the transactions contemplated herein. Such execution, delivery, and performance are not in contravention of law or the Business's articles of incorporation, by-laws or any indenture, agreement, mortgage, lease, undertaking, or any other restriction, obligation or instrument to which the Business is a party or by which it is bound. This Contract has by proper action been duly authorized, executed, and delivered by the Business and all steps necessary have been taken to constitute this Contract as a valid and binding obligation of the Business.
There is no threatened, pending, or actual litigation or proceeding against the Business or any other person which affects, in any manner whatsoever, the right of the Business to execute the Contract or to otherwise comply with its obligations contained in the Contract.

The Business is engaged in interstate or intrastate commerce for those purposes allowable under 260C.18A.

The Business, within the 36 month period prior to the date of this application, did not close or reduce its employment base by more than 20 percent at any of its other business sites in Iowa in order to relocate substantially the same operation to another area of the state.

The Business is not currently involved in a strike, lockout, or other labor dispute at any of its business sites in Iowa.

Persons to receive training under this Contract are current employees of the Business for which the Business pays state withholding tax or in those cases of start-up companies, those receiving the training are owners of the business.

Employees to receive training are not replacement workers who were hired as a result of a strike, lockout, or other labor dispute.

The Business is an equal opportunity Business which complies with all local, state, and federal affirmative action requirements.

ARTICLE II
PROJECT; PROGRAM SERVICES; FEES

Section 2.1. The WORKFORCE TRAINING AND ECONOMIC DEVELOPMENT (WTED) Application for Assistance, as submitted by the Community College in behalf of the Business, and as approved by Community College, shall be incorporated as an integral part of this Contract. The "Project", as defined by the Application, shall consist of the program services and costs of services to be provided, the number of individuals to be trained, the beginning and ending dates of training, the stated budget, and any other provisions specified in the Application.

Section 2.2. The Community College agrees to provide the program services within the constraints of funds awarded to the College. It is understood and agreed that the Business and the Community College will cooperate in the coordination and programming of the specific expenditures and operation of the Project within the guidelines set out by the approved application.

Section 2.3. Iowa Code section 84A.5 requires the Economic Development Authority to report to the Iowa General Assembly the impact of training provided by this Program on the wages of employees who receive training. This information is obtained by matching social security numbers of trainees with State income records. The Business therefore agrees to provide the social security number of each individual who receives training under this contract.

Section 2.4. The Business agrees to complete a Performance Report at the completion of training to evaluate the initial impact of training on the Business’ operations. The Business also agrees to complete a follow-up report one year after the completion of training to determine whether the Business’ initial objectives for training were met.

Section 2.5. It is understood by the Community College and the Business that should project funds not be available or received from the State of Iowa within a reasonable period of time, this Contract shall be terminated by mutual agreement of the parties. In any event, the Business shall pay all administrative and legal costs associated with this Project which have been incurred by the Community College.

Revised May 2017
ARTICLE III
PAYMENT AND SECURITY

Section 3.1. The Community College shall create a fund to deposit monies awarded to the Project.

Section 3.2. The Business and the Community College agree that the project award, in the amount of $3,483, (the "Project Award") is issued by DMACC as a forgivable loan and shall not be required to be repaid by the Business unless an event of default has occurred. Events of default and associated penalties are specified in Article VI of this Contract. The Community College shall determine whether an event of default has occurred.

ARTICLE IV
CONTRACT MODIFICATION

Section 4.1. Business shall not modify any provision of this Contract without the prior written approval of the Community College.

Section 4.2. The Community College, with the written consent of the Business, has the authority to modify all provisions of this Contract except modifications which result in a reduction of the number of employees to be trained or which significantly change the training program. The Community College is authorized to change the ending dates of the training project, training provider, or other minor modifications to the training program.

Section 4.3. Modifications which result in a reduction of the number of employees to be trained or change the training program content must be approved in writing by the Community College, and the Business.

Section 4.4. This Contract shall not be modified in any way that would result in a violation of the "Act".

ARTICLE V
EQUAL EMPLOYMENT OPPORTUNITY/AFFIRMATIVE ACTION REQUIREMENTS

Section 5.1. The Business shall comply with all federal, state, and local laws, rules, and executive orders, to insure that no applicant for employment or employee is discriminated against because of race, religion, color, age, sex, national origin, or disability.

Section 5.2. The Business shall provide state or federal agencies with appropriate reports as required to insure compliance with equal employment opportunity laws and regulations.

Section 5.3. The Business shall insure, to the maximum extent possible, that all authorized subcontractors comply with provisions of this section.
ARTICLE VI
EVENTS OF DEFAULT

Section 6.1. **Events of Default.** Each of the following shall be an "event of default":

(A) The Business fails to complete the training project within the agreed period of time as specified in this Contract. In such case, the Business shall be required to repay 20 percent of total project funds expended by the community college and the business.

(B) The Business fails to train the agreed number of employees as specified in this Contract. In such case, the Business shall be required to repay a proportionate amount of total project funds expended by the community college and the Business. The proportion shall be based on the number of employees not trained compared to the number of employees to have been trained.

(C) If both (A) and (B) occur, both repayment provisions shall apply.

(D) The Business fails to comply with any other requirements contained in this Contract. The Business shall be sent written notice by the Community College, which specifies the issue(s) of noncompliance and shall be allowed 20 days from the date notice is sent to effect a cure. If noncompliance is of such a nature that a cure cannot be reasonably accomplished within 20 days, the Community College has the discretion to extend the period of cure to a maximum of 60 days.

(E) The Business ceases or announces the cessation of operations at the project site prior to completion of the training program.

(F) The Business directly or indirectly makes any false or misleading representations or warranties in the program application or training agreement, reports, or any other documents, which are provided, to the Community College.

(G) The Business acts in any manner contrary to, or fails to act in accordance with any provision of this Contract.

(H) Business takes corporate action to effect any of the preceding conditions of default.

Section 6.2. Whenever an event of default has occurred, further training or payments to the Business shall be suspended.

Section 6.3. Whenever an event of default has occurred for reasons cited in ARTICLE VI, Section 6.1. (A-C), the Business shall immediately pay to the Community College the amount of penalty determined by the Community College. The Business shall also pay interest on the amount to be repaid at the rate of 6% per annum. Interest shall accrue from the date of each advance for payment of project expenses.

Section 6.4. Whenever an event of default has occurred for reasons cited in ARTICLE VI, Section 6.1. (D-H), the Business shall immediately pay to the Community College the amount expended by the Business and the Community College from the Project Award. The Business shall also pay interest on the amount to be repaid at the rate of 6% per annum. Interest shall accrue from the date of each advance for payment of project expenses.

Section 6.5. Whenever an event of default has occurred and is continuing, the Community College may take whatever action at law or in equity may appear necessary or desirable to collect the amounts then due or to enforce performance and observance of any other obligation or agreement of the Business under this Contract.

Revised May 2017
Section 6.6. No remedy conferred upon or reserved to the Community College by this Contract is intended to be exclusive of any other available remedy or remedies, but each and every such remedy shall be cumulative and shall be in addition to every other remedy now or hereafter existing at law, in equity or by statute. No delay or omission to exercise any right or power accruing upon any default shall impair any such right or power or shall be construed to be a waiver thereof, but any such right and power may be exercised from time to time and as often as may be deemed expedient. In order to entitle the Community College to exercise any remedy reserved to it in this Article, it shall not be necessary to give any notice, other than such notice as may be expressly required herein.

Section 6.7. In the event any agreement contained in this Contract should be breached by either party and thereafter waived by the other party, such waiver shall be limited to the particular breach so waived and shall not be deemed to waive any other breach hereunder.

Section 6.8. Whenever an event of default has occurred and is unresolved, the Community College may engage a collection agency for appropriate collection action.

ARTICLE VII
MISCELLANEOUS

Section 7.1. All notices, requests or other communications hereunder shall be in writing and shall be deemed to be sufficiently given when mailed by registered or certified mail, postage prepaid, addressed to the appropriate address as follows:

Community College: Des Moines Area Community College
2006 South Ankeny Boulevard
Ankeny, IA 50023

Business: Family Resource Center
502 W 7th St.
Carroll, IA 51401

The Business and the Community College may, by notice given hereunder, designate any further or different addresses to which subsequent notices, requests or other communications shall be sent.

Section 7.2. All covenants, stipulations, obligations and agreements of the Community College contained in this Contract shall be effective to the extent authorized and permitted by applicable law. No such covenant, stipulation, obligation or agreement shall be deemed to be a covenant, stipulation, obligation or agreement of any present or future member, officer, agent or employee of the Community College or the Board of Directors other than in his official capacity, and neither the members of the Board of Directors nor any official executing this Contract shall be liable personally or be subject to any personal liability or accountability by reason of the covenants, stipulations, obligations or agreements of the Community College contained in this Contract.

Section 7.3. This Contract shall benefit of and be binding in accordance with its terms upon the Community College, the Business and their respective permitted successors and assigns. This Contract may not be assigned by the Business without the express written consent of the Community College and may not be assigned by the
Community College except as may be necessary to enforce or secure payment due resulting from an event of default.

Section 7.4. This Contract may be executed in any number of counterparts, each of which shall be regarded as an original and all of which shall constitute but one and the same instrument.

Section 7.5. If any provision of this Contract, or any covenant, stipulation, obligation, agreement, act, or action, or part thereof made, assumed, entered into or taken thereunder or any application thereof, is for any reason held to be illegal or invalid, such illegality or invalidity shall not affect any other provision or any other covenant, stipulation, obligation, agreement, act or action or part thereof, made, assumed, entered into, or taken, each of which shall be construed and enforced as if such illegal or invalid portion were not contained herein. Nor shall illegality of any application thereof affect any legal and valid application thereof, and each such provision, covenant, stipulation, obligation, agreement, act, or action, or part thereof shall be deemed to be effective, operative, made, entered into or taken in the manner and to the full extent permitted by law.

Section 7.6. This Contract shall be governed exclusively by and construed in accordance with the laws of the State of Iowa.

IN WITNESS WHEREOF, the Community College and the Business have caused this Contract to be duly executed all as of the date hereinabove written.

Des Moines Area Community College

Family Resource Center

Authorized Signature

Authorized Signature

Type Name and Title

Type Name and Title

2006 South Ankeny Blvd.

502 W. 7th St.

Ankeny, IA 50023

Carroll, IA 51401

Address

Address

11-16-19

10-17-19

Date

Date

Revised May 2017
The Board of Directors of the Des Moines Area Community College met in regular session on the 11th day of November, 2019, at 4:00 p.m., at the Center for Career & Professional Development at the Southridge Center of the College in Des Moines, Iowa. The meeting was called to order and there were present the following named Board Members:

<table>
<thead>
<tr>
<th>Name</th>
<th>Present</th>
<th>Absent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Joseph Pugel, President</td>
<td>✔</td>
<td>❌</td>
</tr>
<tr>
<td>Kevin Halterman</td>
<td>✔</td>
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<tr>
<td>Felix Gallagher</td>
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<tr>
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<td>Fred Buie</td>
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<td>Fred Greiner</td>
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<td>Cheryl Langston</td>
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<td>Jim Knott</td>
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<tr>
<td>Dennis Presnall</td>
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</tbody>
</table>

Matters were discussed concerning a Workforce Training and Economic Development Training Contract between the College and Precision, Inc. Following a discussion of the proposal by the Board, there was introduced and caused to be read a resolution entitled, “A Resolution Approving the Form and Content and Execution and Delivery of a Workforce Training and Economic Development Training Contract between the College and Precision, Inc.” The resolution was moved and seconded as follows, and after due consideration of the resolution by the Board, the President put the question on the motion and, the roll being called, the following named Board Members voted:

<table>
<thead>
<tr>
<th>Name</th>
<th>Moved</th>
<th>Seconded</th>
<th>Aye</th>
<th>Nay</th>
</tr>
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<tbody>
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<td>✔</td>
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</tr>
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</table>
Whereupon, the President declared said resolution, a copy of which is attached hereto, duly adopted and signed his approval thereto.

* * * *

Attest:

President of the Board of the Directors

Secretary of the Board of Directors
RESOLUTION

A RESOLUTION APPROVING THE FORM AND CONTENT AND EXECUTION AND DELIVERY OF A WORKFORCE TRAINING AND ECONOMIC DEVELOPMENT TRAINING CONTRACT BETWEEN THE COLLEGE AND PRECISION, INC.

WHEREAS, Des Moines Area Community College (hereinafter referred to as the “College”), is an area community college and a body politic organized and existing under the laws of the State of Iowa (the “State”), and is authorized and empowered by Chapter 260C of the Code of Iowa, as amended (hereinafter referred to as the “Act”), to provide job training paid for from the Workforce Training and Economic Development Fund (the “Fund”) established under Section 260C.18A; and

WHEREAS, the College has undertaken negotiations with respect to a jobs training program with Precision, Inc. (the “Company”), pursuant to the provisions of the Act for the purpose of establishing a jobs training program (hereinafter referred to as the “Project”) to train workers at the Company at its facilities located in the merged areas served by the College, which Project will be beneficial to the Company and the College; and

WHEREAS, the College has allocated funds in the Fund in order to provide training and intends to use a portion of such funds to pay all or a portion of the costs of the Project, including necessary expenses incidental thereto, in the amount of $20,000; and

WHEREAS, the Company has represented that the Project meets the criteria established by the Act and the Iowa Economic Development Authority for funding; and

WHEREAS, a Workforce Training and Economic Development Training Contract, in the form and with the contents set forth in Exhibit “A” attached hereto, has been negotiated by the College under the terms of which the College agrees, subject to the provisions of such Contract, to provide the Project for the Company;

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF DES MOINES AREA COMMUNITY COLLEGE, AS FOLLOWS:

Section 1. That the Workforce Training and Economic Development Training Contract, in the form and with the contents set forth in Exhibit “A” attached hereto, be and the same is hereby approved and the President of the Board of Directors is hereby authorized to execute said Workforce Training and Economic Development Training Contract, and the Secretary of the Board of Directors is hereby authorized to attest the same, said Workforce Training and Economic Development Training Contract, which constitutes and is hereby made a part of this Resolution, to be in substantially the form, text and containing the provisions set forth in Exhibit “A” attached hereto with such changes therein as the officers executing such Workforce Training and Economic Development Training Contract shall approve, such approval to be conclusively evidenced by the execution thereof.
Section 2. That officials of the College are hereby authorized to take such further action as may be necessary to carry out the intent and purpose of this Resolution.

Section 3. That all resolutions and parts thereof in conflict herewith are hereby repealed to the extent of such conflict.

Passed and approved this 11th day of November, 2019.

[Signature]
President of the Board of Directors

ATTEST:

[Signature]
Secretary of the Board of Directors
STATE OF IOWA

COUNTY OF POLK

I, Carolyn Farlow, Secretary of the Board of Directors of the Des Moines Area Community College, do hereby certify that I have in my possession or have access to the complete corporate records of said College and of its Board of Directors and officers; and that I have carefully compared the transcript hereto attached with the aforesaid corporate records and that said transcript hereto attached is a true, correct and complete copy of all of the corporate records showing the action taken with respect to the matters set forth therein by the Board of Directors of said College on November 11, 2019, which proceedings remain in full force and effect, and have not been amended or rescinded in any way; that such meeting was duly and publicly held in accordance with the Notice of Meeting and tentative agenda, a copy of which was timely served on each member of the Board of Directors and posted on a bulletin board or other prominent place easily accessible to the public and clearly designated for that purpose at the principal office of the Board of Directors (a copy of the face sheet of said agenda being attached hereto) pursuant to the rules of the Board of Directors and the provisions of Chapter 21, Code of Iowa, as amended, upon reasonable advance notice to the public and media at least twenty-four (24) hours prior to the commencement of the meeting as required by said law and with members of the public in attendance. I further certify that the individuals named in the attached proceedings were on the date thereof duly and lawfully possessed of their respective offices as indicated therein, that no Board of Directors vacancies existed except as may be stated in said proceedings, and that no controversy or litigation is pending, prayed or threatened involving the organization, existence or boundaries of the College or the right of the individuals named therein as officers to their respective positions.

WITNESS my hand hereto affixed this 11th day of November, 2019.

[Signature]

Secretary of the Board of Directors
Training Plan and Budget
For Precision, Inc
WTED Project #1

The following Training Plan reflects the expected training activities for Precision, Inc. The company will participate in some, if not all, of the following activities.

The company will document the names and social security numbers of the employees who receive training, and will keep track of specific training received by each employee. All records of training documentation to support the expenditures will be kept according to the categories shown below. They will be submitted for reimbursement as the training progresses. This training plan has been designed by Precision, Inc staff with assistance from a DMACC Training Consultant. The Training Plan and Budget are as follows:

<table>
<thead>
<tr>
<th>Category</th>
<th>Cost</th>
<th>WTED Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>I. Job Skill Training</td>
<td>$6,000</td>
<td>$5,168</td>
</tr>
<tr>
<td>Electrical, Ind Maintenance</td>
<td></td>
<td></td>
</tr>
<tr>
<td>II. Management/Supervisory Skills</td>
<td>$9,000</td>
<td>$7,875</td>
</tr>
<tr>
<td>III. Materials and Supplies</td>
<td>$5,000</td>
<td>$3,820</td>
</tr>
<tr>
<td>IV. Administrative Costs</td>
<td>$3,000</td>
<td>$3,000</td>
</tr>
</tbody>
</table>

DMACC will help the company monitor the activity for the duration of the contract to assure that the training objectives are met.

Total $26,000 $19,863

The training began _9/3/2019_ with completion anticipated by _9/2/2020_. Upon receipt of proper documentation and reimbursement to all providers of training and training that meets guidelines of WTED, DMACC and this training plan will be made on an applied for basis.

The company will train at least _25_ unduplicated employees and will show, at the completion of the contract, $6137 in-kind cash match. This match will be linked to the training as outlined in this plan.
WORKFORCE TRAINING AND ECONOMIC DEVELOPMENT (WTED)
TRAINING CONTRACT

This WTED TRAINING CONTRACT (the "Contract"), effective as of ________________
between Des Moines Area Community College, Ankeny, Iowa, (the "Community College" and its location),
and Precision, Inc., Pella, Iowa, (the "Business" and its location), is entered into under the following circumstances:

A. Pursuant to Chapter 260C.18A (the "Act"), the Community College enters into this Contract with the Business for purposes of establishing a training program to educate and train certain persons with the Business.

B. The Community College and the Business each have full right and lawful authority to enter into this Contract and to perform and monitor the provisions of this Contract as they apply respectively to the Community College and the Business.

NOW, THEREFORE, in consideration of the premises and the mutual representations and agreements herein contained, the parties agree as follows:

ARTICLE I
REPRESENTATIONS

Section 1.1. Representations of the Community College. The Community College represents and covenants that:

(A) It is duly organized and validly existing under the laws of the State of Iowa;

(B) It is not in violation of or in conflict with any provisions of the laws of the State, which would impair its ability to carry out its obligations hereunder;

(C) It is empowered to enter into the transactions contemplated by this Contract; and

(D) It will do all things in its power required to maintain its existence or assure the assumption of its obligations hereunder by any successor public body.

Section 1.2. Representations and Covenants of the Business. The Business represents and covenants that:

(A) It is a business duly qualified to do business in Iowa;

(B) It has full power to execute, deliver, and perform this Contract and all other instruments given by the Business to secure its performance and to enter into and carry out the transactions contemplated herein. Such execution, delivery, and performance are not in contravention of law or the Business's articles of incorporation, by-laws or any indenture, agreement, mortgage, lease, undertaking, or any other restriction, obligation or instrument to which the Business is a party or by which it is bound. This Contract has by proper action been duly authorized, executed, and delivered by the Business and all steps necessary have been taken to constitute this Contract as a valid and binding obligation of the Business.
(C) There is no threatened, pending, or actual litigation or proceeding against the Business or any other person which affects, in any manner whatsoever, the right of the Business to execute the Contract or to otherwise comply with its obligations contained in the Contract.

(D) The Business is engaged in interstate or intrastate commerce for those purposes allowable under 260C.18A 2.

(E) The Business, within the 36 month period prior to the date of this application, did not close or reduce its employment base by more than 20 percent at any of its other business sites in Iowa in order to relocate substantially the same operation to another area of the state.

(F) The Business is not currently involved in a strike, lockout, or other labor dispute at any of its business sites in Iowa.

(G) Persons to receive training under this Contract are current employees of the Business for which the Business pays state withholding tax or in those cases of start-up companies, those receiving the training are owners of the business.

(H) Employees to receive training are not replacement workers who were hired as a result of a strike, lockout, or other labor dispute.

(I) The Business is an equal opportunity Business which complies with all local, state, and federal affirmative action requirements.

ARTICLE II
PROJECT; PROGRAM SERVICES; FEES

Section 2.1. The WORKFORCE TRAINING AND ECONOMIC DEVELOPMENT (WTED) Application for Assistance, as submitted by the Community College in behalf of the Business, and as approved by Community College, shall be incorporated as an integral part of this Contract. The "Project", as defined by the Application, shall consist of the program services and costs of services to be provided, the number of individuals to be trained, the beginning and ending dates of training, the stated budget, and any other provisions specified in the Application.

Section 2.2. The Community College agrees to provide the program services within the constraints of funds awarded to the College. It is understood and agreed that the Business and the Community College will cooperate in the coordination and programming of the specific expenditures and operation of the Project within the guidelines set out by the approved application.

Section 2.3. Iowa Code section 84A.5 requires the Economic Development Authority to report to the Iowa General Assembly the impact of training provided by this Program on the wages of employees who receive training. This information is obtained by matching social security numbers of trainees with State income records. The Business therefore agrees to provide the social security number of each individual who receives training under this contract.

Section 2.4. The Business agrees to complete a Performance Report at the completion of training to evaluate the initial impact of training on the Business' operations. The Business also agrees to complete a follow-up report one year after the completion of training to determine whether the Business' initial objectives for training were met.

Section 2.5. It is understood by the Community College and the Business that should project funds not be available or received from the State of Iowa within a reasonable period of time, this Contract shall be terminated by mutual agreement of the parties. In any event, the Business shall pay all administrative and legal costs associated with this Project which have been incurred by the Community College.
ARTICLE III
PAYMENT AND SECURITY

Section 3.1. The Community College shall create a fund to deposit monies awarded to the Project.

Section 3.2. The Business and the Community College agree that the project award, in the amount of $20,000, (the “Project Award”) is issued by DMACC as a forgivable loan and shall not be required to be repaid by the Business unless an event of default has occurred. Events of default and associated penalties are specified in Article VI of this Contract. The Community College shall determine whether an event of default has occurred.

ARTICLE IV
CONTRACT MODIFICATION

Section 4.1. Business shall not modify any provision of this Contract without the prior written approval of the Community College.

Section 4.2. The Community College, with the written consent of the Business, has the authority to modify all provisions of this Contract except modifications which result in a reduction of the number of employees to be trained or which significantly change the training program. The Community College is authorized to change the ending dates of the training project, training provider, or other minor modifications to the training program.

Section 4.3. Modifications which result in a reduction of the number of employees to be trained or change the training program content must be approved in writing by the Community College, and the Business.

Section 4.4. This Contract shall not be modified in any way that would result in a violation of the "Act".

ARTICLE V
EQUAL EMPLOYMENT OPPORTUNITY/AFFIRMATIVE ACTION REQUIREMENTS

Section 5.1. The Business shall comply with all federal, state, and local laws, rules, and executive orders, to insure that no applicant for employment or employee is discriminated against because of race, religion, color, age, sex, national origin, or disability.

Section 5.2. The Business shall provide state or federal agencies with appropriate reports as required to insure compliance with equal employment opportunity laws and regulations.

Section 5.3. The Business shall insure, to the maximum extent possible, that all authorized subcontractors comply with provisions of this section.

Revised May 2017
ARTICLE VI
EVENTS OF DEFAULT

Section 6.1. Events of Default. Each of the following shall be an "event of default":

(A) The Business fails to complete the training project within the agreed period of time as specified in this Contract. In such case, the Business shall be required to repay 20 percent of total project funds expended by the community college and the business.

(B) The Business fails to train the agreed number of employees as specified in this Contract. In such case, the Business shall be required to repay a proportionate amount of total project funds expended by the community college and the Business. The proportion shall be based on the number of employees not trained compared to the number of employees to have been trained.

(C) If both (A) and (B) occur, both repayment provisions shall apply.

(D) The Business fails to comply with any other requirements contained in this Contract. The Business shall be sent written notice by the Community College, which specifies the issue(s) of noncompliance and shall be allowed 20 days from the date notice is sent to effect a cure. If noncompliance is of such a nature that a cure cannot be reasonably accomplished within 20 days, the Community College has the discretion to extend the period of cure to a maximum of 60 days.

(E) The Business ceases or announces the cessation of operations at the project site prior to completion of the training program.

(F) The Business directly or indirectly makes any false or misleading representations or warranties in the program application or training agreement, reports, or any other documents, which are provided, to the Community College.

(G) The Business acts in any manner contrary to, or fails to act in accordance with any provision of this Contract.

(H) Business takes corporate action to effect any of the preceding conditions of default.

Section 6.2. Whenever an event of default has occurred, further training or payments to the Business shall be suspended.

Section 6.3. Whenever an event of default has occurred for reasons cited in ARTICLE VI, Section 6.1. (A-C), the Business shall immediately pay to the Community College the amount of penalty determined by the Community College. The Business shall also pay interest on the amount to be repaid at the rate of 6% per annum. Interest shall accrue from the date of each advance for payment of project expenses.

Section 6.4. Whenever an event of default has occurred for reasons cited in ARTICLE VI, Section 6.1. (D-H), the Business shall immediately pay to the Community College the amount expended by the Business and the Community College from the Project Award. The Business shall also pay interest on the amount to be repaid at the rate of 6% per annum. Interest shall accrue from the date of each advance for payment of project expenses.

Section 6.5. Whenever an event of default has occurred and is continuing, the Community College may take whatever action at law or in equity may appear necessary or desirable to collect the amounts then due or to enforce performance and observance of any other obligation or agreement of the Business under this Contract.

Revised May 2017
Section 6.6. No remedy conferred upon or reserved to the Community College by this Contract is intended to be exclusive of any other available remedy or remedies, but each and every such remedy shall be cumulative and shall be in addition to every other remedy now or hereafter existing at law, in equity or by statute. No delay or omission to exercise any right or power accruing upon any default shall impair any such right or power or shall be construed to be a waiver thereof, but any such right and power may be exercised from time to time and as often as may be deemed expedient. In order to entitle the Community College to exercise any remedy reserved to it in this Article, it shall not be necessary to give any notice, other than such notice as may be expressly required herein.

Section 6.7. In the event any agreement contained in this Contract should be breached by either party and thereafter waived by the other party, such waiver shall be limited to the particular breach so waived and shall not be deemed to waive any other breach hereunder.

Section 6.8. Whenever an event of default has occurred and is unresolved, the Community College may engage a collection agency for appropriate collection action.

ARTICLE VII
MISCELLANEOUS

Section 7.1. All notices, requests or other communications hereunder shall be in writing and shall be deemed to be sufficiently given when mailed by registered or certified mail, postage prepaid, addressed to the appropriate address as follows:

Community College: Des Moines Area Community College
2006 South Ankeny Boulevard
Ankeny, IA 50023

Business: Precision, Inc
300 Southeast 14th St.
Pella, IA 50219
ATTN: Les Fuller

The Business and the Community College may, by notice given hereunder, designate any further or different addresses to which subsequent notices, requests or other communications shall be sent.

Section 7.2. All covenants, stipulations, obligations and agreements of the Community College contained in this Contract shall be effective to the extent authorized and permitted by applicable law. No such covenant, stipulation, obligation or agreement shall be deemed to be a covenant, stipulation, obligation or agreement of any present or future member, officer, agent or employee of the Community College or the Board of Directors other than in his official capacity, and neither the members of the Board of Directors nor any official executing this Contract shall be liable personally or be subject to any personal liability or accountability by reason of the covenants, stipulations, obligations or agreements of the Community College contained in this Contract.

Section 7.3. This Contract shall benefit of and be binding in accordance with its terms upon the Community College, the Business and their respective permitted successors and assigns. This Contract may not be assigned by the Business without the express written consent of the Community College and may not be assigned by the
Community College except as may be necessary to enforce or secure payment due resulting from an event of default.

Section 7.4. This Contract may be executed in any number of counterparts, each of which shall be regarded as an original and all of which shall constitute but one and the same instrument.

Section 7.5. If any provision of this Contract, or any covenant, stipulation, obligation, agreement, act, or action, or part thereof made, assumed, entered into or taken thereunder or any application thereof, is for any reason held to be illegal or invalid, such illegality or invalidity shall not affect any other provision or any other covenant, stipulation, obligation, agreement, act or action or part thereof made, assumed, entered into, or taken, each of which shall be construed and enforced as if such illegal or invalid portion were not contained herein. Nor shall illegality of any application thereof affect any legal and valid application thereof, and each such provision, covenant, stipulation, obligation, agreement, act, or action, or part thereof shall be deemed to be effective, operative, made, entered into or taken in the manner and to the full extent permitted by law.

Section 7.6. This Contract shall be governed exclusively by and construed in accordance with the laws of the State of Iowa.

IN WITNESS WHEREOF, the Community College and the Business have caused this Contract to be duly executed all as of the date hereinabove written.

Des Moines Area Community College
Community College

Authorized Signature

Joe Fuller, President
Type Name and Title

2006 South Ankeny Blvd.
Ankeny, IA 50023
Address

11-11-19
Date

Precision, Inc
Business

Authorized Signature

Les Fuller - Recruiter
Type Name and Title

Lfuller@ppi-global.com
Email Address

300 Southeast 14th St.
Pella, IA 50219
Address

10/3/19
Date

Revised May 2017
The Board of Directors of the Des Moines Area Community College met in regular session on the 11th day of November, 2019, at 4:00 p.m., at the Center for Career & Professional Development at the Southridge Center of the College in Des Moines, Iowa. The meeting was called to order and there were present the following named Board Members:

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Matters were discussed concerning a Workforce Training and Economic Development Training Contract between the College and Summertime Potato Company. Following a discussion of the proposal by the Board, there was introduced and caused to be read a resolution entitled, “A Resolution Approving the Form and Content and Execution and Delivery of a Workforce Training and Economic Development Training Contract between the College and Summertime Potato Company.” The resolution was moved and seconded as follows, and after due consideration of the resolution by the Board, the President put the question on the motion and, the roll being called, the following named Board Members voted:

<table>
<thead>
<tr>
<th>Name</th>
<th>Moved</th>
<th>Seconded</th>
<th>Aye</th>
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<tr>
<td>Joseph Pugel</td>
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<td>Kevin Halterman</td>
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Whereupon, the President declared said resolution, a copy of which is attached hereto, duly adopted and signed his approval thereto.

* * * * *

Attest:

[Signature]
President of the Board of the Directors

[Signature]
Secretary of the Board of Directors
RESOLUTION

A RESOLUTION APPROVING THE FORM AND CONTENT AND EXECUTION AND DELIVERY OF A WORKFORCE TRAINING AND ECONOMIC DEVELOPMENT TRAINING CONTRACT BETWEEN THE COLLEGE AND SUMMERTIME POTATO COMPANY.

WHEREAS, Des Moines Area Community College (hereinafter referred to as the "College"), is an area community college and a body politic organized and existing under the laws of the State of Iowa (the "State"), and is authorized and empowered by Chapter 260C of the Code of Iowa, as amended (hereinafter referred to as the “Act”), to provide job training paid for from the Workforce Training and Economic Development Fund (the "Fund") established under Section 260C.18A; and

WHEREAS, the College has undertaken negotiations with respect to a jobs training program with Summertime Potato Company (the "Company"), pursuant to the provisions of the Act for the purpose of establishing a jobs training program (hereinafter referred to as the "Project") to train workers at the Company at its facilities located in the merged area served by the College, which Project will be beneficial to the Company and the College; and

WHEREAS, the College has allocated funds in the Fund in order to provide training and intends to use a portion of such funds to pay all or a portion of the costs of the Project, including necessary expenses incidental thereto, in the amount of $13,225; and

WHEREAS, the Company has represented that the Project meets the criteria established by the Act and the Iowa Economic Development Authority for funding; and

WHEREAS, a Workforce Training and Economic Development Training Contract, in the form and with the contents set forth in Exhibit “A” attached hereto, has been negotiated by the College under the terms of which the College agrees, subject to the provisions of such Contract, to provide the Project for the Company;

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF DES MOINES AREA COMMUNITY COLLEGE, AS FOLLOWS:

Section 1. That the Workforce Training and Economic Development Training Contract, in the form and with the contents set forth in Exhibit “A” attached hereto, be and the same is hereby approved and the President of the Board of Directors is hereby authorized to execute said Workforce Training and Economic Development Training Contract, and the Secretary of the Board of Directors is hereby authorized to attest the same, said Workforce Training and Economic Development Training Contract, which constitutes and is hereby made a part of this Resolution, to be in substantially the form, text and containing the provisions set forth in Exhibit “A” attached hereto with such changes therein as the officers executing such Workforce Training and Economic Development Training Contract shall approve, such approval to be conclusively evidenced by the execution thereof.
Section 2. That officials of the College are hereby authorized to take such further action as may be necessary to carry out the intent and purpose of this Resolution.

Section 3. That all resolutions and parts thereof in conflict herewith are hereby repealed to the extent of such conflict.

Passed and approved this 11th day of November, 2019.

[Signature]
President of the Board of Directors

ATTEST:

[Signature]
Secretary of the Board of Directors
STATE OF IOWA
COUNTY OF POLK

I, Carolyn Farlow, Secretary of the Board of Directors of the Des Moines Area Community College, do hereby certify that I have in my possession or have access to the complete corporate records of said College and of its Board of Directors and officers; and that I have carefully compared the transcript hereto attached with the aforesaid corporate records and that said transcript hereto attached is a true, correct and complete copy of all of the corporate records showing the action taken with respect to the matters set forth therein by the Board of Directors of said College on November 11, 2019, which proceedings remain in full force and effect, and have not been amended or rescinded in any way; that such meeting was duly and publicly held in accordance with the Notice of Meeting and tentative agenda, a copy of which was timely served on each member of the Board of Directors and posted on a bulletin board or other prominent place easily accessible to the public and clearly designated for that purpose at the principal office of the Board of Directors (a copy of the face sheet of said agenda being attached hereto) pursuant to the rules of the Board of Directors and the provisions of Chapter 21, Code of Iowa, as amended, upon reasonable advance notice to the public and media at least twenty-four (24) hours prior to the commencement of the meeting as required by said law and with members of the public in attendance. I further certify that the individuals named in the attached proceedings were on the date thereof duly and lawfully possessed of their respective offices as indicated therein, that no Board of Directors vacancies existed except as may be stated in said proceedings, and that no controversy or litigation is pending, prayed or threatened involving the organization, existence or boundaries of the College or the right of the individuals named therein as officers to their respective positions.

WITNESS my hand hereto affixed this 11th day of November, 2019.

[Signature]
Secretary of the Board of Directors
Training Plan and Budget
For Summertime Potato
WTED Project 5

The following Training Plan reflects the expected training activities for Summertime Potato Company. The company will participate in some, if not all, of the following activities.

The company will document the names and social security numbers of the employees who receive training, and will keep track of specific training received by each employee. All records of training documentation to support the expenditures will be kept according to the categories shown below. They will be submitted for reimbursement as the training progresses.

This training plan has been designed by Summertime Potato Company staff with assistance from a DMACC Training Consultant. The Training Plan and Budget are as follows.

<table>
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<tr>
<th>Cost</th>
<th>WTED Cost</th>
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<td>$3,000</td>
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</table>

I. **Job Skill Training**

Social Media marketing training

**Background and ‘WHY’ Analysis** Includes:
- Conduct Brand Audit and brief competitor digital footprint analysis
- Review client self-audit worksheets, including goals and objectives
- Current available human capital and technology stack audit
- Collect any additional background information by phone/email
- Prepare analysis discovery summary for Kickoff Meeting

**Kickoff Meeting (Client and Consultant Teams at Client’s office)** Audit review, Q&A, deliverables timeline and training schedule set

**Digital Marketing Strategy and Process (using S.P.E.A.R. Framework)** Includes:
- WHO: Target audience by platform matrix development
- WHAT: Content Topic Maps by platform
- WHAT: Key words and hashtags for each Key Content Topic
- WHEN: Weekly frequency planning by channel
- HOW: Human capital and technology needs analysis

**Team Guides and Training Material Development** Includes creating the following materials:
- HOW: Visual Digital Strategy Canvas Map
- HOW: Digital Brand Style, Tagging, and Hashtag Guides
- HOW: Custom Digital Marketing Weekly Schedule and Calendar
- HOW: Visual Digital Marketing Team and Process Workflow Charts

**Team Training Sessions**
Four (4) 1-1/2 Hour Sessions:
- Session 1: Content Marketing Training and Content Mapping Exercise
- Session 2: Platform Best Practices, Targeting and Tactics Training
II. **Management/Supervisory Skills**

Management and entrepreneurial skills taught by DMACC provided business coach. Topics may include, but not be limited to:

- Business Planning
- Financial Projections
- Cost Analysis
- New Product/Market Development
- Strategic Planning
- Building an effective team
- Articulating a vision

One seat to DMACC Emerging Leader Series

III. **Materials and Supplies**

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IV. **Administrative Costs**

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DMACC will help the company monitor the activity for the duration of the contract to assure that the training objectives are met.

Total $17,825 $13,225

The training began 10/11/19 with completion anticipated by 10/10/20. Upon receipt of proper documentation and reimbursement to all providers of training and training that meets guidelines of WTED, DMACC and this training plan will be made on an applied for basis.

The company will train at least 5 unduplicated employees and will show, at the completion of the contract, $4,600 in cash match. This match will be linked to the training as outlined in this plan.
This WTED TRAINING CONTRACT (the "Contract"), effective as of _____________ 

between Des Moines Area Community College, Ankeny, Iowa, (the "Community College" and its location), 

and Summertime Potato Company ______, Des Moines, Iowa ______ (the "Business" and its location), is 

entered into under the following circumstances:

A. Pursuant to Chapter 260C.18A (the "Act"), the Community College enters into this Contract with the 

Business for purposes of establishing a training program to educate and train certain persons with the 

Business.

B. The Community College and the Business each have full right and lawful authority to enter into this 

Contract and to perform and monitor the provisions of this Contract as they apply respectively to the 

Community College and the Business.

NOW, THEREFORE, in consideration of the premises and the mutual representations and agreements herein 

contained, the parties agree as follows:

ARTICLE I 

REPRESENTATIONS

Section 1.1. Representations of the Community College. The Community College represents and covenants that:

(A) It is duly organized and validly existing under the laws of the State of Iowa;

(B) It is not in violation of or in conflict with any provisions of the laws of the State, which would impair its 

ability to carry out its obligations hereunder;

(C) It is empowered to enter into the transactions contemplated by this Contract; and

(D) It will do all things in its power required to maintain its existence or assure the assumption of its 

obligations hereunder by any successor public body.

Section 1.2. Representations and Covenants of the Business. The Business represents and covenants that:

(A) It is a business duly qualified to do business in Iowa;

(B) It has full power to execute, deliver, and perform this Contract and all other instruments given by the 

Business to secure its performance and to enter into and carry out the transactions contemplated 

herein. Such execution, delivery, and performance are not in contravention of law or the Business's 
/articles of incorporation, by-laws or any indenture, agreement, mortgage, lease, undertaking, or any 

other restriction, obligation or instrument to which the Business is a party or by which it is bound. 

This Contract has by proper action been duly authorized, executed, and delivered by the Business 

and all steps necessary have been taken to constitute this Contract as a valid and binding obligation 

of the Business.
(C) There is no threatened, pending, or actual litigation or proceeding against the Business or any other person which affects, in any manner whatsoever, the right of the Business to execute the Contract or to otherwise comply with its obligations contained in the Contract.

(D) The Business is engaged in interstate or intrastate commerce for those purposes allowable under 250C.18A2.

(E) The Business, within the 36 month period prior to the date of this application, did not close or reduce its employment base by more than 20 percent at any of its other business sites in Iowa in order to relocate substantially the same operation to another area of the state.

(F) The Business is not currently involved in a strike, lockout, or other labor dispute at any of its business sites in Iowa.

(G) Persons to receive training under this Contract are current employees of the Business for which the Business pays state withholding tax or in those cases of start-up companies, those receiving the training are owners of the business.

(H) Employees to receive training are not replacement workers who were hired as a result of a strike, lockout, or other labor dispute.

(I) The Business is an equal opportunity Business which complies with all local, state, and federal affirmative action requirements.

ARTICLE II
PROJECT; PROGRAM SERVICES; FEES

Section 2.1. The WORKFORCE TRAINING AND ECONOMIC DEVELOPMENT (WTED) Application for Assistance, as submitted by the Community College in behalf of the Business, and as approved by Community College, shall be incorporated as an integral part of this Contract. The "Project", as defined by the Application, shall consist of the program services and costs of services to be provided, the number of individuals to be trained, the beginning and ending dates of training, the stated budget, and any other provisions specified in the Application.

Section 2.2. The Community College agrees to provide the program services within the constraints of funds awarded to the College. It is understood and agreed that the Business and the Community College will cooperate in the coordination and programming of the specific expenditures and operation of the Project within the guidelines set out by the approved application.

Section 2.3. Iowa Code section 84A.5 requires the Economic Development Authority to report to the Iowa General Assembly the impact of training provided by this Program on the wages of employees who receive training. This information is obtained by matching social security numbers of trainees with State income records. The Business therefore agrees to provide the social security number of each individual who receives training under this contract.

Section 2.4. The Business agrees to complete a Performance Report at the completion of training to evaluate the initial impact of training on the Business' operations. The Business also agrees to complete a follow-up report one year after the completion of training to determine whether the Business' initial objectives for training were met.

Section 2.5. It is understood by the Community College and the Business that should project funds not be available or received from the State of Iowa within a reasonable period of time, this Contract shall be terminated by mutual agreement of the parties. In any event, the Business shall pay all administrative and legal costs associated with this Project which have been incurred by the Community College.

Revised May 2017
ARTICLE III
PAYMENT AND SECURITY

Section 3.1. The Community College shall create a fund to deposit monies awarded to the Project.

Section 3.2. The Business and the Community College agree that the project award, in the amount of $13,250, (the "Project Award") is issued by DMACC as a forgivable loan and shall not be required to be repaid by the Business unless an event of default has occurred. Events of default and associated penalties are specified in Article VI of this Contract. The Community College shall determine whether an event of default has occurred.

ARTICLE IV
CONTRACT MODIFICATION

Section 4.1. Business shall not modify any provision of this Contract without the prior written approval of the Community College.

Section 4.2. The Community College, with the written consent of the Business, has the authority to modify all provisions of this Contract except modifications which result in a reduction of the number of employees to be trained or which significantly change the training program. The Community College is authorized to change the ending dates of the training project, training provider, or other minor modifications to the training program.

Section 4.3. Modifications which result in a reduction of the number of employees to be trained or change the training program content must be approved in writing by the Community College, and the Business.

Section 4.4. This Contract shall not be modified in any way that would result in a violation of the "Act".

ARTICLE V
EQUAL EMPLOYMENT OPPORTUNITY/AFFIRMATIVE ACTION REQUIREMENTS

Section 5.1. The Business shall comply with all federal, state, and local laws, rules, and executive orders, to insure that no applicant for employment or employee is discriminated against because of race, religion, color, age, sex, national origin, or disability.

Section 5.2. The Business shall provide state or federal agencies with appropriate reports as required to insure compliance with equal employment opportunity laws and regulations.

Section 5.3. The Business shall insure, to the maximum extent possible, that all authorized subcontractors comply with provisions of this section.
ARTICLE VI
EVENTS OF DEFAULT

Section 6.1. Events of Default. Each of the following shall be an "event of default":

(A) The Business fails to complete the training project within the agreed period of time as specified in this Contract. In such case, the Business shall be required to repay 20 percent of total project funds expended by the community college and the business.

(B) The Business fails to train the agreed number of employees as specified in this Contract. In such case, the Business shall be required to repay a proportionate amount of total project funds expended by the community college and the Business. The proportion shall be based on the number of employees not trained compared to the number of employees to have been trained.

(C) If both (A) and (B) occur, both repayment provisions shall apply.

(D) The Business fails to comply with any other requirements contained in this Contract. The Business shall be sent written notice by the Community College, which specifies the issue(s) of noncompliance and shall be allowed 20 days from the date notice is sent to effect a cure. If noncompliance is of such a nature that a cure cannot be reasonably accomplished within 20 days, the Community College has the discretion to extend the period of cure to a maximum of 60 days.

(E) The Business ceases or announces the cessation of operations at the project site prior to completion of the training program.

(F) The Business directly or indirectly makes any false or misleading representations or warranties in the program application or training agreement, reports, or any other documents, which are provided, to the Community College.

(G) The Business acts in any manner contrary to, or fails to act in accordance with any provision of this Contract.

(H) Business takes corporate action to effect any of the preceding conditions of default.

Section 6.2. Whenever an event of default has occurred, further training or payments to the Business shall be suspended.

Section 6.3. Whenever an event of default has occurred for reasons cited in ARTICLE VI, Section 6.1, (A-C), the Business shall immediately pay to the Community College the amount of penalty determined by the Community College. The Business shall also pay interest on the amount to be repaid at the rate of 6% per annum. Interest shall accrue from the date of each advance for payment of project expenses.

Section 6.4. Whenever an event of default has occurred for reasons cited in ARTICLE VI, Section 6.1, (D-H), the Business shall immediately pay to the Community College the amount expended by the Business and the Community College from the Project Award. The Business shall also pay interest on the amount to be repaid at the rate of 8% per annum. Interest shall accrue from the date of each advance for payment of project expenses.

Section 6.5. Whenever an event of default has occurred and is continuing, the Community College may take whatever action at law or in equity may appear necessary or desirable to collect the amounts then due or to enforce performance and observance of any other obligation or agreement of the Business under this Contract.

Revised May 2017
Section 6.6. No remedy conferred upon or reserved to the Community College by this Contract is intended to be exclusive of any other available remedy or remedies, but each and every such remedy shall be cumulative and shall be in addition to every other remedy now or hereafter existing at law, in equity or by statute. No delay or omission to exercise any right or power accruing upon any default shall impair any such right or power or shall be construed to be a waiver thereof, but any such right and power may be exercised from time to time and as often as may be deemed expedient. In order to entitle the Community College to exercise any remedy reserved to it in this Article, it shall not be necessary to give any notice, other than such notice as may be expressly required herein.

Section 6.7. In the event any agreement contained in this Contract should be breached by either party and thereafter waived by the other party, such waiver shall be limited to the particular breach so waived and shall not be deemed to waive any other breach hereunder.

Section 6.8. Whenever an event of default has occurred and is unresolved, the Community College may engage a collection agency for appropriate collection action.

ARTICLE VII
MISCELLANEOUS

Section 7.1. All notices, requests or other communications hereunder shall be in writing and shall be deemed to be sufficiently given when mailed by registered or certified mail, postage prepaid, addressed to the appropriate address as follows:

Community College: Des Moines Area Community College
2006 South Ankeny Boulevard
Ankeny, IA 50023

Business: Summertime Potato Company
2001 E. Grand Avenue
Des Moines, IA 50047

The Business and the Community College may, by notice given hereunder, designate any further or different addresses to which subsequent notices, requests or other communications shall be sent.

Section 7.2. All covenants, stipulations, obligations and agreements of the Community College contained in this Contract shall be effective to the extent authorized and permitted by applicable law. No such covenant, stipulation, obligation or agreement shall be deemed to be a covenant, stipulation, obligation or agreement of any present or future member, officer, agent or employee of the Community College or the Board of Directors other than in his official capacity, and neither the members of the Board of Directors nor any official executing this Contract shall be liable personally or be subject to any personal liability or accountability by reason of the covenants, stipulations, obligations or agreements of the Community College contained in this Contract.

Section 7.3. This Contract shall benefit of and be binding in accordance with its terms upon the Community College, the Business and their respective permitted successors and assigns. This Contract may not be assigned by the Business without the express written consent of the Community College and may not be assigned by the
Community College except as may be necessary to enforce or secure payment due resulting from an event of default.

Section 7.4. This Contract may be executed in any number of counterparts, each of which shall be regarded as an original and all of which shall constitute but one and the same instrument.

Section 7.5. If any provision of this Contract, or any covenant, stipulation, obligation, agreement, act, or action, or part thereof made, assumed, entered into or taken thereunder or any application thereof, is for any reason held to be illegal or invalid, such illegality or invalidity shall not affect any other provision or any other covenant, stipulation, obligation, agreement, act or action or part thereof, made, assumed, entered into, or taken, each of which shall be construed and enforced as if such illegal or invalid portion were not contained herein. Nor shall illegality of any application thereof affect any legal and valid application thereof, and each such provision, covenant, stipulation, obligation, agreement, act, or action, or part thereof shall be deemed to be effective, operative, made, entered into or taken in the manner and to the full extent permitted by law.

Section 7.6. This Contract shall be governed exclusively by and construed in accordance with the laws of the State of Iowa.

IN WITNESS WHEREOF, the Community College and the Business have caused this Contract to be duly executed all as of the date hereinafore written.

---

Des Moines Area Community College
Authorized Signature
Joe Purnell, Pres. Lnd
Type Name and Title
2006 South Ankeny Blvd.
Ankeny, IA 50023
11/11/19
Date

Summertime Potato Company
Authorized Signature
Ron Petersen, Owner
Type Name and Title
2001 E. Grand Avenue
Des Moines, IA 50023
10/11/19
Date

---
Des Moines, Iowa  
November 11, 2019

The Board of Directors of the Des Moines Area Community College (Merged Area XI) in the Counties of Adair, Audubon, Boone, Carroll, Cass, Clarke, Crawford, Dallas, Greene, Guthrie, Hamilton, Hardin, Jasper, Lucas, Madison, Mahaska, Marion, Marshall, Polk, Poweshiek, Shelby, Story and Warren, State of Iowa, met in regular session on the 11th day of November, 2019, at 4:00 p.m. at the Center for Career & Professional Development at the Southridge Center of the College in Des Moines, Iowa. The meeting was called to order and there were present, either in person or by telephone conference call, the following named Board Members:

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<tr>
<th>Name</th>
<th>Present</th>
<th>Absent</th>
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<tbody>
<tr>
<td>Joseph Pugel, President</td>
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<td>Kevin Halterman</td>
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Matters were discussed concerning the Boone Campus Athletic Facility Expansion Project. Following a discussion of the proposal, there was introduced and caused to be read a resolution entitled "Resolution Setting the Time and Place of a Public Hearing on the Proposed Plans, Specifications, Form of Contract and Estimated Costs for the Boone Campus Athletic Facility Expansion Project". The resolution was moved and seconded, and after due consideration of said resolution by the Board, the President put the question on the motion and, the roll being called, the following named Board Members voted:

<table>
<thead>
<tr>
<th>Name</th>
<th>Moved</th>
<th>Seconded</th>
<th>Aye</th>
<th>Nay</th>
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Whereupon, the President declared the resolution, a copy of which is attached hereto, duly adopted and signed his approval thereto.

* * * * *

Attest:

Carolyn Farlow, Secretary
of the Board of Directors

President of the Board of Directors
RESOLUTION

RESOLUTION SETTING THE TIME AND PLACE OF A PUBLIC HEARING ON THE PROPOSED PLANS, SPECIFICATIONS, FORM OF CONTRACT AND ESTIMATED COSTS FOR THE BOONE CAMPUS ATHLETIC FACILITY EXPANSION PROJECT.

WHEREAS, Des Moines Area Community College (hereinafter referred to as the "College"), is an area community college and a body politic organized and existing under the laws of the State of Iowa; and

WHEREAS, the College desires to undertake a construction project consisting of a 28,000 square feet addition to the existing gymnasium, which addition shall include a 14,700 square feet practice gym, a strength and conditioning room, a sports medicine space, a golf practice room and a new main lobby, at the College's Boone Campus, 1125 Hancock Drive, Boone, Iowa; and

WHEREAS, DLR Group inc. has prepared plans, specifications, a form of contract and estimated costs of the Boone Campus Athletic Facility Expansion Project (the "Project"); and

WHEREAS, before said plans, specifications, form of contract and estimated costs of the Project may be approved, it is necessary to hold a public hearing on such plans, specifications, form of contract and estimated costs pursuant to Section 26.12 of the Code of Iowa.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE DES MOINES AREA COMMUNITY COLLEGE, AS FOLLOWS:

Section 1. That the Board of Directors of the College meet at the DMACC Borgen Administration Center, Eldon Leonard Board Room, at the Ankeny Campus of the College, 2006 S. Ankeny Boulevard, in Ankeny, Iowa 50023 on the 9th day of December, 2019, at 4:00 p.m., at which time and place a public hearing shall be held on the plans, specifications, form of contract and estimated costs for the Project, at which hearing all interested individuals shall be given a reasonable opportunity to appear and file objections to the plans, specifications, form of contract and estimated costs of the Project.

Section 2. That the Secretary of the Board of Directors of the College is hereby directed to give notice of the time when and place where the hearing will be held, by publication at least once not less than four (4) nor more than twenty (20) calendar days prior to the date fixed for the hearing, in a newspaper published and having a general circulation in Boone County, Iowa. The notice shall be in substantially the following form:
NOTICE OF PUBLIC HEARING ON PROPOSED PLANS, SPECIFICATIONS, FORM OF CONTRACT AND ESTIMATED COSTS FOR THE BOONE CAMPUS ATHLETIC FACILITY EXPANSION PROJECT.

Notice is hereby given that the Board of Directors of the Des Moines Area Community College (the “College”) will meet at the DMACC Borgen Administration Center, Eldon Leonard Board Room, at the Ankeny Campus of the College, 2006 S. Ankeny Boulevard, in Ankeny, Iowa 50023, on the 9th day of December, 2019, at 4:00 p.m., at which time and place a hearing will be held on the proposed plans, specifications, form of contract and estimated costs for the Boone Campus Athletic Facility Expansion Project (the “Project”), which Project shall consist of a 28,000 square feet addition to the existing gymnasium, which addition shall include a 14,700 square feet practice gym, a strength and conditioning room, a sports medicine space, a golf practice room and a new main lobby, at the College’s Boone Campus, 1125 Hancock Drive, Boone, Iowa. At the hearing, any interested person may appear and file objections to the proposed plans, specifications, form of contract, or estimated costs of the Project. After hearing objections, the Board of Directors of the College will, by resolution, enter its decision on the plans, specifications, form of contract, and estimated costs of the Project.

By Order of the Board of Directors of
Des Moines Area Community College

[signature]
Secretary of the Board of Directors
Section 3. That the officers of the College are hereby authorized to take such further action as may be necessary to carry out the intent and purpose of this Resolution.

Section 4. That all resolutions and parts thereof in conflict herewith are hereby repealed to the extent of such conflict.

Passed and approved this 11th day of November, 2019.

Attest:

President of the Board of Directors

Secretary of the Board of Directors
STATE OF IOWA                      )
COUNTY OF POLK                      ) SS:

I, Carolyn Farlow, Secretary of the Board of Directors of the Des Moines Area Community College (Merged Area XI) in the Counties of Adair, Audubon, Boone, Carroll, Cass, Clarke, Crawford, Dallas, Greene, Guthrie, Hamilton, Hardin, Jasper, Lucas, Madison, Mahaska, Marion, Marshall, Polk, Poweshiek, Shelby, Story and Warren, State of Iowa, do hereby certify that I have in my possession or have access to the complete corporate records of said College and of its Board of Directors and officers; and that I have carefully compared the transcript hereto attached with the aforesaid corporate records and that said transcript hereto attached is a true, correct and complete copy of all of the corporate records showing the action taken with respect to the matters set forth therein by the Board of Directors of said College on November 11, 2019, which proceedings remain in full force and effect, have not been amended or rescinded in any way; that such meeting was duly and publicly held in accordance with the Notice of Meeting and tentative agenda, a copy of which was timely served on each member of the Board and posted on a bulletin board or other prominent place easily accessible to the public and clearly designated for that purpose at the principal office of the Board (a copy of the face sheet of said agenda being attached hereto) pursuant to the rules of the Board and the provisions of Chapter 21, Code of Iowa, as amended, upon reasonable advance notice to the public and media at least twenty-four (24) hours prior to the commencement of the meeting as required by said law and with members of the public in attendance. I further certify that the individuals named in the attached proceedings were on the date thereof duly and lawfully possessed of their respective offices as indicated therein, that no Board vacancies existed except as may be stated in said proceedings, and that no controversy or litigation is pending, prayed or threatened involving the organization, existence or boundaries of the College or the right of the individuals named therein as officers to their respective positions.

Dated this 11th day of November, 2019.

[Signature]

Secretary of the Board of Directors of the
Des Moines Area Community College
The Board of Directors of the Des Moines Area Community College (Merged Area XI) in the Counties of Adair, Audubon, Boone, Carroll, Cass, Clarke, Crawford, Dallas, Greene, Guthrie, Hamilton, Hardin, Jasper, Lucas, Madison, Mahaska, Marion, Marshall, Polk, Poweshiek, Shelby, Story and Warren, State of Iowa, met in regular session on the 11th day of November, 2019, at 4:00 p.m. at the Center for Career & Professional Development at the Southridge Center of the College in Des Moines, Iowa. The meeting was called to order and there were present, either in person or by telephone conference call, the following named Board Members:

<table>
<thead>
<tr>
<th>Name</th>
<th>Present</th>
<th>Absent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Joseph Pugel, President</td>
<td>✔️</td>
<td>🔴</td>
</tr>
<tr>
<td>Kevin Haltermann</td>
<td>✔️</td>
<td>🔴</td>
</tr>
<tr>
<td>Felix Gallagher</td>
<td>✔️</td>
<td>🔴</td>
</tr>
<tr>
<td>Madelyn Tursi</td>
<td>✔️</td>
<td>🔴</td>
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<tr>
<td>Fred Buie</td>
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<td>Fred Greiner</td>
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<td>Cheryl Langston</td>
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<tr>
<td>Jim Knott</td>
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</tr>
<tr>
<td>Dennis Presnall</td>
<td>✔️</td>
<td>🔴</td>
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</table>

Matters were discussed concerning the Boone Campus Athletic Facility Expansion Project. Following a discussion of the proposal, there was introduced and caused to be read a resolution entitled "Resolution Setting the Time and Place for Receipt of Bids for the Boone Campus Athletic Facility Expansion Project". The resolution was moved and seconded, and after due consideration of said resolution by the Board, the President put the question on the motion and, the roll being called, the following named Board Members voted:

<table>
<thead>
<tr>
<th>Name</th>
<th>Moved</th>
<th>Seconded</th>
<th>Aye</th>
<th>Nay</th>
</tr>
</thead>
<tbody>
<tr>
<td>Joseph Pugel</td>
<td>✔️</td>
<td></td>
<td>✔️</td>
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<tr>
<td>Kevin Haltermann</td>
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<td>Jim Knott</td>
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<tr>
<td>Dennis Presnall</td>
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</tbody>
</table>
Whereupon, the President declared the resolution, a copy of which is attached hereto, duly adopted and signed his approval thereto.

***

Attest:

Carolyn Farlow, Secretary
of the Board of Directors

President of the Board of Directors
RESOLUTION

RESOLUTION SETTING THE TIME AND PLACE FOR RECEIPT OF BIDS FOR THE BOONE CAMPUS ATHLETIC FACILITY EXPANSION PROJECT.

WHEREAS, Des Moines Area Community College (hereinafter referred to as the "College"), is an area community college and a body politic organized and existing under the laws of the State of Iowa; and

WHEREAS, the College desires to undertake a construction project consisting of a 28,000 square feet addition to the existing gymnasium, which addition shall include a 14,700 square feet practice gym, a strength and conditioning room, a sports medicine space, a golf practice room and a new main lobby, at the College’s Boone Campus, 1125 Hancock Drive, Boone, Iowa; and

WHEREAS, the College desires to obtain competitive bids for the Boone Campus Athletic Facility Expansion Project (the “Project”); and

WHEREAS, DLR Group Inc. has prepared a Notice to Bidders for the Project in the form attached to this Resolution.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE DES MOINES AREA COMMUNITY COLLEGE, AS FOLLOWS:

Section 1. That sealed proposals for the Project will be received by the Board of Directors of the College at the DMACC Borgen Administration Center, Eldon Leonard Board Room, at the Ankeny Campus of the College, 2006 S. Ankeny Boulevard, in Ankeny, Iowa 50023 on the 3rd day of December, 2019, until 2:00 p.m., at which time and place said bids will be publicly opened and read aloud.

Section 2. That the Secretary of the Board of Directors of the College is hereby directed to give notice to bidders of the time when and place for receipt of bids, and of other information as required by Section 26.7 of the Code of Iowa, by publication at least once not less than thirteen (13) and not more than forty-five (45) days before the date for filing bids in a relevant contractor plan room service with statewide circulation, in a relevant construction lead generating service with statewide circulation, and on the College’s internet site. The notice shall be in substantially the form prepared by DLR Group Inc. and attached to this Resolution.

Section 3. That the officers of the College are hereby authorized to take such further action as may be necessary to carry out the intent and purpose of this Resolution.

Section 4. That all resolutions and parts thereof in conflict herewith are hereby repealed to the extent of such conflict.
Passed and approved this 11th day of November, 2019.

Attest:

President of the Board of Directors

Secretary of the Board of Directors
STATE OF IOWA )
COUNTY OF POLK )

I, Carolyn Farlow, Secretary of the Board of Directors of the Des Moines Area Community College (Merged Area XI) in the Counties of Adair, Audubon, Boone, Carroll, Cass, Clarke, Crawford, Dallas, Greene, Guthrie, Hamilton, Hardin, Jasper, Lucas, Madison, Mahaska, Marion, Marshall, Polk, Poweshiek, Shelby, Story and Warren, State of Iowa, do hereby certify that I have in my possession or have access to the complete corporate records of said College and of its Board of Directors and officers; and that I have carefully compared the transcript hereto attached with the aforesaid corporate records and that said transcript hereto attached is a true, correct and complete copy of all of the corporate records showing the action taken with respect to the matters set forth therein by the Board of Directors of said College on November 11, 2019, which proceedings remain in full force and effect, have not been amended or rescinded in any way; that such meeting was duly and publicly held in accordance with the Notice of Meeting and tentative agenda, a copy of which was timely served on each member of the Board and posted on a bulletin board or other prominent place easily accessible to the public and clearly designated for that purpose at the principal office of the Board (a copy of the face sheet of said agenda being attached hereto) pursuant to the rules of the Board and the provisions of Chapter 21, Code of Iowa, as amended, upon reasonable advance notice to the public and media at least twenty-four (24) hours prior to the commencement of the meeting as required by said law and with members of the public in attendance. I further certify that the individuals named in the attached proceedings were on the date thereof duly and lawfully possessed of their respective offices as indicated therein, that no Board vacancies existed except as may be stated in said proceedings, and that no controversy or litigation is pending, prayed or threatened involving the organization, existence or boundaries of the College or the right of the individuals named therein as officers to their respective positions.

Dated this 11th day of November, 2019.

Secretary of the Board of Directors of the
Des Moines Area Community College
MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (the "Memorandum") dated the 6th day of November, 2019 (the "Effective Date"), is by and between Des Moines Area Community College ("DMACC") and the University of Northern Iowa ("UNI"), for the purpose of establishing "UNI at DMACC".

WHEREAS, DMACC is an Iowa community college offering a variety of career and technical degree, diploma and certificate programs including two-year associate’s degrees; and

WHEREAS, UNI is an Iowa public university offering a variety of higher education programs including four-year bachelor’s degrees; and

WHEREAS, DMACC offers a transfer program whereby DMACC students can attend DMACC for two years, and then transfer to an Iowa public university to continue their education and pursue a four-year degree; and

WHEREAS, DMACC and UNI (each a “Party” and together, the “Parties”) desire to enter into this Memorandum to formalize an agreement between the Parties to provide pathways to higher education programs to students of DMACC and UNI at DMACC’s Urban Campus located in Des Moines, Iowa, and other possible DMACC location(s).

NOW, THEREFORE, BE IT RESOLVED, the Parties understand and agree to the following:

1. Term, Termination and Renewal.

   a. The term of this Memorandum shall be for twenty (20) Term Years (hereinafter defined) unless earlier terminated in accordance with Section 1.b. hereof. The initial term year of this Memorandum shall begin on the commencement date of DMACC’s 2020-2021 academic year (the "Initial Term Year"), with each subsequent term year (each a "Subsequent Term Year") beginning on the commencement date of each academic year thereafter (the Initial Term Year and each Subsequent Term Year together referred to herein as a "Term Year").

   b. This Memorandum may be terminated by either Party (the non-breaching party) if the other Party breaches a provision of this Memorandum and does not remedy the breach within thirty (30) days of receiving written notice of the breach from the non-breaching party.

   c. Unless terminated, amended, or renewed as provided herein, this Memorandum shall terminate on December 21, 2039.

   d. This Memorandum may be renewed for additional terms of one or more years upon mutual written agreement of the Parties.
2. **UNI Space; Permitted Use.**

   a. Commencing with the Initial Term Year, UNI shall be permitted to occupy certain space at DMACC's Urban Campus in Des Moines, Iowa (the "UNI Space"), the specific space to be mutually agreed upon by the Parties as provided herein and/or as set forth in a written addendum to this Memorandum. During a Subsequent Term Year(s), DMACC may also provide space to UNI under this Memorandum at another DMACC campus/location (other than the Urban Campus), as agreed in writing between the Parties.

   b. UNI shall use the UNI space for classrooms and academic faculty and staff offices. Initially, DMACC agrees to provide four (4) faculty offices and two (2) staff offices as part of the UNI Space, such offices to be made available to UNI on August 1, 2020.

   c. DMACC shall, based on mutual coordination of the Parties, also make available to UNI classroom space sufficient for UNI's needs in terms of the type and number of classes offered and the number of students being taught, and any technological requirements of such classes or students. The amount of classroom space shall be up to 10,000 square feet, as identified by UNI; the location of classroom space and hours of use by UNI of such classroom space shall be as agreed between the Parties.

   d. UNI shall be added to the Urban Campus monument sign, and any other campus sign(s), as applicable.

   e. UNI shall be allowed to add reasonable signage to the UNI Space.

3. **Staffing, Equipment, and Facilities.**

   a. It is anticipated that all academic faculty and staff utilizing the UNI Space will be provided by UNI and shall be employees of UNI. UNI shall supervise and direct their employees at the UNI Space. UNI and its employees, independent contractors and agents shall comply with all applicable state and federal laws including laws prohibiting discrimination.

   b. DMACC and UNI may partner to have joint faculty and staff where the Parties determine it serves the interests of both Parties.

   c. UNI shall provide all or most of the equipment for its use. However, UNI shall have access to and use of common DMACC office equipment on a minimal basis (e.g., copy machines and printers).

   d. Office furniture shall be provided as determined by the Parties.

   e. Classroom furniture, fixtures, and furnishings shall be provided by DMACC.

   f. Parking shall be provided to UNI employees and students on the same basis as parking is provided to DMACC employees and students.

   g. Phone service and internet access (cable and wi-fi/wireless) shall be provided by DMACC sufficient to allow for video conferencing capabilities.

4. **Programming.**

   a. UNI shall provide an academic curriculum at the UNI Space sufficient to complete the last two years of a four-year degree, or as otherwise determined by UNI, provided
that the academic curriculum for the first two years of any such four-year degree will be provided exclusively by DMACC.

b. UNI shall, in UNI's sole discretion, choose the areas of study and course offerings to be available at the UNI Space.

c. DMACC and UNI personnel (e.g., marketing and public relations personnel) shall discuss marketing and promotion of the joint activities under this Memorandum (UNI at DMACC).

5. Fee. UNI shall pay DMACC a fee of $2,500,000, such fee to be paid in annual installments of $500,000 commencing on August 1, 2020, with the last installment due on August 1, 2024. Funds raised in relation to this Memorandum (UNI at DMACC, or however it may be referenced in the future) through the Community Foundation of Greater Des Moines shall be considered as applying towards the $2,500,000 stated above. UNI may also raise the funds for the fee in other ways it determines appropriate. DMACC agrees to participate in any joint fundraising calls with UNI, with any funds raised as a result of such calls to be applied toward the $2,500,000 fee stated above. No further fees shall be payable by UNI hereunder for the use of the UNI Space, except as provided in Section 6.b. hereof.


a. Upkeep. DMACC shall be responsible for upkeep (including but not limited to custodial services, trash disposal, snow removal, and care of the grounds) and maintenance of the UNI Space and all common areas, but UNI shall be responsible for upkeep and maintenance of all personal property, fixtures and equipment placed within the UNI Space by UNI.

b. Utility Charges. Until such time as UNI achieves a student enrollment level of 80 FTE (full-time equivalent) students, DMACC shall be responsible for the cost of utilities supplied to the UNI Space, which shall include heating, air conditioning, and electricity. Thereafter, UNI shall be responsible for its pro rata share of the cost of utilities supplied to the UNI Space determined by the actual number of square feet occupied by UNI.

c. Compliance with laws. UNI and DMACC shall keep the UNI Space in good condition and repair and in a clean and sanitary condition and in full compliance with all health, safety, police and all other governmental laws and regulations in force.

d. Compliance with DMACC's policies. UNI shall comply with the rules and regulations imposed by DMACC and shall not knowingly permit the use, possession, transfer, consumption or sale of firearms or any illegal drug or non-prescribed controlled substance on the UNI Space. Additionally, UNI shall not knowingly permit the use, consumption, possession, transfer or sale of alcoholic beverages on the UNI Space without the prior written consent of DMACC and in accordance with DMACC's rules and regulations.

7. Quiet Enjoyment. UNI shall have peaceable and quiet enjoyment of the UNI Space during the term of this Memorandum, and shall have the right to non-exclusive use (in
common with others) of common areas (e.g., restrooms, stairwells, driveways, walkways, etc.).

8. **DMACC's Access to UNI Space.** During the term hereof, DMACC shall have reasonable access to the UNI Space for purposes of examining same or for the purpose of maintenance or improvements or for such other reasonable purposes as may be necessary to protect or enforce DMACC's rights so long as the DMACC's exercise of such right of access is not disruptive of, or does not interfere with, UNI's normal use of the UNI Space.

9. **Insurance, Indemnity, Waiver and Subrogation.**

   a. **DMACC's Insurance.**
      
      i. **Property Insurance:** DMACC shall maintain, at its expense, comprehensive all risks property insurance, insuring the UNI Space for not less than its full insurable value on a replacement cost basis. Such insurance shall provide for a waiver of subrogation by the insurer as to claims against the State of Iowa, Board of Regents of the State of Iowa, and UNI.

      ii. **Liability Insurance:** DMACC shall maintain, at its expense, commercial general liability insurance with a general aggregate limit of $2,000,000, and an each occurrence limit of $1,000,000.

      iii. **Workers' Compensation:** DMACC shall maintain, at its expense, workers' compensation insurance at statutory limits. Such insurance shall provide for a waiver of subrogation by the insurer as to claims against the State of Iowa, Board of Regents of the State of Iowa, and UNI.

   b. **UNI's Insurance.**
      
      i. **Property Insurance:** UNI shall maintain, at its expense, comprehensive all risks property insurance, insuring the contents of the UNI Space for not less than their full insurable value on a replacement cost basis. Such insurance shall provide for a waiver of subrogation by the insurer as to claims against DMACC.

      ii. **Liability Insurance and Workers' Compensation:** Both Parties understand and agree UNI is self-insured for liability and workers' compensation purposes. To the extent UNI has an excess policy for liability, UNI shall add DMACC as an additional insured on a primary and non-contributory basis. With respect to liability and workers' compensation, UNI hereby agrees to waive any right of subrogation as to claims against DMACC.

   c. **Waiver of Certain Claims.** All property belonging to UNI shall be there at the risk of UNI, and DMACC shall not be liable for any damage thereto or for the theft or misappropriation thereof, excluding any act or neglect on the part of the DMACC or DMACC's failure to perform any obligation under this Memorandum. UNI waives all claims it may have against DMACC for damage or injury to property sustained by UNI or any persons claiming through UNI, or by any other person, resulting from any part of the UNI Space, or any of its improvements, equipment or appurtenances becoming out of repair, or resulting from any accident on or about the UNI Space, or resulting directly or indirectly from any act or neglect of any person, excluding any act or neglect on the part of the DMACC or DMACC's failure to perform any obligation under this Memorandum.
10. **Surrender of UNI Space.** At the termination of this Memorandum for any reason, UNI shall vacate the UNI Space and shall restore the same (together with all equipment furnished by DMACC) to DMACC in the same condition as when originally made available to UNI, reasonable wear and tear excepted. UNI shall be entitled to remove all personal property and trade fixtures installed by UNI. DMACC shall notify UNI of any trade fixtures or personal property not removed by UNI within thirty (30) days of the termination of this Memorandum; any such trade fixtures or personal property that remains at DMACC sixty (60) days after termination of this Memorandum shall become the property of DMACC, unless otherwise agreed by the Parties.

11. **Amendments.** Except as provided herein, this Memorandum shall not in any manner be altered, waived, modified, changed or abandoned except by a written instrument, duly signed by both Parties.

12. **Not a Joint Venture.** Nothing in this Memorandum shall be construed as creating or constituting the relationship of a partnership, joint venture, or other association of any kind or agent/principal relationship between the Parties. No party, unless otherwise specifically provided for in this Memorandum, has the authority to enter into any contract or create any obligation or liability on behalf of, in the name of, or binding upon another party to this Memorandum.

13. **Notices.** All notices, requests, consents and other communications under this Memorandum shall be in writing, shall be addressed to the receiving Party's address set forth below or to any other address a Party may designate by notice under this Memorandum, and shall be either (i) delivered by hand, (ii) sent by fax or electronic mail, and mailed promptly by first class mail, (iii) sent by nationally recognized overnight courier, or (iv) sent by certified mail, return receipt requested, postage prepaid:

**To DMACC:**

Des Moines Area Community College  
2006 South Ankeny Boulevard  
Ankeny, Iowa 50023  
Attention: President Robert J. Denson  
Telephone: (515) 964-6638  
Email: rjdenson@dmacc.edu

**To UNI:**

University of Northern Iowa  
1 Seerley Hall  
Cedar Falls, Iowa 50614  
Attention: President Mark A. Nook  
Telephone: (319) 273-2566  
Email: president@uni.edu
14. **Governing Law.** The provisions of this Memorandum shall be governed by the laws of the State of Iowa, including any action arising out of this Memorandum.

15. **Severability; Interpretation.** If any provision of this Memorandum shall be held by a court of competent jurisdiction to be illegal, invalid or unenforceable, the remaining provisions shall remain in full force and effect. This Memorandum has been negotiated by the Parties and their respective representatives and shall be interpreted fairly in accordance with its terms and without any strict construction in favor of or against either Party.

[signature page to follow]
IN WITNESS HEREOF, the Parties have caused their duly authorized representatives to execute this Memorandum as of the Effective Date.

DES MOINES AREA COMMUNITY COLLEGE

By: [Signature]
Robert J. Denson, President

UNIVERSITY OF NORTHERN IOWA

By: [Signature]
Mark A. Nook, President
Des Moines Area Community College

FINANCIAL STATEMENTS
FOR OCTOBER 31, 2019
AND THE FOUR MONTHS THEN ENDED
DMACC
Fund Descriptions

Fund 1 - General Unrestricted Fund

This fund is used to account for the general operations of the College. These funds are available for any legally authorized purpose and are, therefore, used to account for all revenue and expenditures for activities not provided for in other funds. The organizational units to be financed through this fund are those which are generally directly concerned with the operation and support of the educational programs of the College as a whole.

Fund 2 - General Restricted Fund

This fund is used to account for resources that are available for the operation and support of the educational programs, but are restricted as to their use by outside agencies or donors.

Fund 3 - Auxiliary Fund

These funds are unrestricted, but they have been designated for a particular use. They account for activities intended primarily to provide non-instructional services or sales to students, staff, and/or institutional departments, and which are in addition to the educational and general objectives of the College.

Fund 4 - Agency Fund

This fund is used to account for assets held by the College as custodian or fiscal agent for others.

Fund 5 - Scholarship Fund

This fund accounts for the receipt and disbursement of scholarship awards to students, primarily PELL grants.

Fund 6 - Loan Fund

This fund accounts for the receipt and disbursement of funds relating to student loans.

Fund 7 - Plant Fund

This fund is used to account for transactions relating to investment in College properties. They include amounts which have been appropriated or designated for purchase of land, improvements, buildings, and equipment, the retirement of indebtedness and the administration of the physical plant.
DES MOINES AREA COMMUNITY COLLEGE
MONTHLY FINANCIAL REPORT
TABLE OF CONTENTS

FINANCIAL STATEMENTS & ATTACHMENTS:

1  Balance Sheet - All Funds
2  Statement of Revenue, Expenditures & Changes in Fund Balance
3  Cash in Banks and Investments
4  Budget/Actual Report - All Funds
5  Fund 1 Revenue Comparison & Fund 1 Expense Comparison

The financial statements and information listed above has been prepared in accordance with Generally Accepted Accounting Principles and is accurate and complete in all material respects.

Ben Voaklander, Controller
# Des Moines Area Community College
## Balance Sheet
### October 31, 2019

### ASSETS

<table>
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<tr>
<th>Unrestricted</th>
<th>Restricted</th>
<th>Net Investment in Plant</th>
<th>Total</th>
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<td><strong>General</strong></td>
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<td>Fund 4</td>
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<td><strong>Cash in Banks and Investments</strong></td>
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<td>$110,350</td>
</tr>
<tr>
<td><strong>Student Loans</strong></td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Deposits &amp; Prepaid Expenses</strong></td>
<td>$(13,878)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Inventories</strong></td>
<td>$24,247</td>
<td>$278,689</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td>$30,450,052</td>
<td>$98,350,431</td>
<td>$3,951,810</td>
</tr>
<tr>
<td><strong>Fixed Assets</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Land, Buildings &amp; Improvements</strong></td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Equipment, Leased Prop, Books &amp; Films</strong></td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Accumulated Depreciation</strong></td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Fixed Assets</strong></td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$30,450,052</td>
<td>$98,350,431</td>
<td>$3,951,810</td>
</tr>
</tbody>
</table>

### LIABILITIES AND FUND BALANCES

<table>
<thead>
<tr>
<th>Unrestricted</th>
<th>Restricted</th>
<th>Net Investment in Plant</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>General</strong></td>
<td><strong>General</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fund 1</td>
<td>Fund 2</td>
<td>Fund 3</td>
<td>Fund 4</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Current Liabilities</strong></td>
<td>$2,125,718</td>
<td>$1,515,024</td>
<td>$159,862</td>
</tr>
<tr>
<td><strong>Long Term Liabilities</strong></td>
<td>1,505,500</td>
<td>2,859,369</td>
<td>61,500</td>
</tr>
<tr>
<td><strong>Certificates/Bonds Payable</strong></td>
<td>-</td>
<td>48,545,000</td>
<td>-</td>
</tr>
<tr>
<td><strong>Health &amp; Dental Liabilities</strong></td>
<td>-</td>
<td>7,208,337</td>
<td>-</td>
</tr>
<tr>
<td><strong>Deferred Revenue</strong></td>
<td>14,223,066</td>
<td>31,986,416</td>
<td>2,050</td>
</tr>
<tr>
<td><strong>Deposits Held in Custody for Others</strong></td>
<td>25,323</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>$17,879,607</td>
<td>$92,114,146</td>
<td>$223,412</td>
</tr>
<tr>
<td><strong>Unrestricted</strong></td>
<td>$12,570,445</td>
<td>-</td>
<td>3,728,398</td>
</tr>
<tr>
<td><strong>Restricted-Specific Purposes</strong></td>
<td>6,236,285</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Net Investment in Plant</strong></td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Fund Balance</strong></td>
<td>$12,570,445</td>
<td>6,236,285</td>
<td>3,728,398</td>
</tr>
<tr>
<td><strong>Total Liabilities &amp; Fund Bal</strong></td>
<td>$30,450,052</td>
<td>$98,350,431</td>
<td>$3,951,810</td>
</tr>
</tbody>
</table>
## Des Moines Area Community College

### Statement of Revenue, Expenditures and Changes in Fund Balances

**For the Four Months Ended October 31, 2019**

<table>
<thead>
<tr>
<th>Revenue/Expenditure</th>
<th>Unrestricted</th>
<th>Restricted</th>
<th>Auxiliary</th>
<th>Agency</th>
<th>Scholarship</th>
<th>Loan</th>
<th>Plant</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue:</strong></td>
<td>Fund 1</td>
<td>Fund 2</td>
<td>Fund 3</td>
<td>Fund 4</td>
<td>Fund 5</td>
<td>Fund 6</td>
<td>Fund 7</td>
<td>Total</td>
</tr>
<tr>
<td>Tuition and Fees</td>
<td>$ 19,319,719</td>
<td>$ 396,061</td>
<td>$ 257,270</td>
<td>$ 172,155</td>
<td>$ -</td>
<td>$ -</td>
<td>$ -</td>
<td>$ 20,145,204</td>
</tr>
<tr>
<td>Local Support (Property Taxes)</td>
<td>4,332,691</td>
<td>5,308,638</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>$ 4,340,957</td>
<td>13,582,286</td>
<td></td>
</tr>
<tr>
<td>State Support</td>
<td>11,838,920</td>
<td>3,770,180</td>
<td>-</td>
<td>10,000</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>16,019,101</td>
</tr>
<tr>
<td>Federal Support</td>
<td>62,369</td>
<td>802,570</td>
<td>-</td>
<td>769,683</td>
<td>7,392,885</td>
<td>-</td>
<td>-</td>
<td>9,027,507</td>
</tr>
<tr>
<td>Sales and Services</td>
<td>235,081</td>
<td>-</td>
<td>4,257,036</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>4,547,036</td>
</tr>
<tr>
<td>Training Revenue / ACE</td>
<td>-</td>
<td>-</td>
<td>235,081</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>4,287,117</td>
</tr>
<tr>
<td>Other Income</td>
<td>1,047,458</td>
<td>3,514,594</td>
<td>1,172,699</td>
<td>535,250</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>6,379,678</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>$ 36,836,238</td>
<td>$ 18,049,080</td>
<td>$ 2,372,072</td>
<td>$ 1,507,382</td>
<td>$ 7,392,885</td>
<td>$ -</td>
<td>-</td>
<td>$ 72,891,931</td>
</tr>
</tbody>
</table>

| Transfers In - General | 443,590 | (50) | 120,019 | 149,257 | 38,600 | $ 5,000 | $ 1,011,214 | $ 1,667,631 |
| **Total Revenue and Transfers In** | $ 37,279,828 | $ 18,049,030 | $ 2,492,091 | $ 1,656,640 | $ 7,531,485 | $ 5,000 | $ 5,877,858 | $ 72,891,931 |

<table>
<thead>
<tr>
<th>Expenditures:</th>
<th>Unrestricted</th>
<th>Restricted</th>
<th>Auxiliary</th>
<th>Agency</th>
<th>Scholarship</th>
<th>Loan</th>
<th>Plant</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Expenditures:</strong></td>
<td>Fund 1</td>
<td>Fund 2</td>
<td>Fund 3</td>
<td>Fund 4</td>
<td>Fund 5</td>
<td>Fund 6</td>
<td>Fund 7</td>
<td>Total</td>
</tr>
<tr>
<td>Instruction</td>
<td>$ 18,394,039</td>
<td>$ 5,310,655</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>$ -</td>
<td>-</td>
<td>$ 23,704,694</td>
</tr>
<tr>
<td>Academic Support</td>
<td>4,604,556</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>4,604,556</td>
</tr>
<tr>
<td>Student Services</td>
<td>4,122,535</td>
<td>297,762</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>4,420,296</td>
</tr>
<tr>
<td>Institutional Support</td>
<td>5,405,025</td>
<td>3,101,233</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>8,506,258</td>
</tr>
<tr>
<td>Operation and Maintenance of Plant</td>
<td>3,032,385</td>
<td>5,341,614</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>8,373,999</td>
</tr>
<tr>
<td>Auxiliary Enterprise Expenditures</td>
<td>-</td>
<td>2,227,283</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>2,227,283</td>
</tr>
<tr>
<td>Scholarship Expense</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>8,297,623</td>
<td>-</td>
<td>8,297,623</td>
</tr>
<tr>
<td>Loan Fund Expense</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>(1,664)</td>
<td>(1,664)</td>
</tr>
<tr>
<td>Plant Fund Expense</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>5,467,559</td>
<td>-</td>
<td>5,467,559</td>
</tr>
<tr>
<td>Agency Fund Expense</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>516,270</td>
<td>-</td>
<td>516,270</td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td>$ 36,758,541</td>
<td>$ 14,051,263</td>
<td>$ 2,227,283</td>
<td>$ 516,270</td>
<td>$ 8,297,623</td>
<td>(1,664)</td>
<td>$ 6,467,559</td>
<td>$ 67,316,875</td>
</tr>
</tbody>
</table>

| Transfers Out - General | 840,224 | 576,512 | 269,104 | 126,152 | 55,639 | - | - | 1,887,631 |
| **Total Expenditures and Transfers Out** | $ 38,598,765 | $ 14,827,775 | $ 2,496,387 | $ 642,422 | $ 8,353,261 | (1,664) | $ 6,467,559 | $ 69,194,506 |

| Net Increase (Decrease) for the Period | $ 681,063 | 3,421,255 | (4,286) | 1,914,217 | (821,777) | 6,664 | (589,701) | 3,707,425 |

| Fund Balance at Beginning of Year | 11,889,382 | 2,815,030 | 3,732,684 | 1,695,788 | 335,563 | 59,093 | 135,471,472 | 155,989,012 |
| **Fund Balance at End of Period** | $ 12,570,445 | $ 6,236,285 | $ 3,728,398 | $ 2,700,005 | $ (486,224) | $ 85,757 | $ 134,881,771 | $ 159,696,437 |
DES MOINES AREA COMMUNITY COLLEGE
INVESTMENT RECAP
October 31, 2019

DEPOSITORY ACCOUNTS

<table>
<thead>
<tr>
<th>Bank</th>
<th>Amount</th>
<th>Rate</th>
<th>Maturity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bankers Trust</td>
<td>$17,199,149</td>
<td>1.51%</td>
<td>Money Market</td>
</tr>
<tr>
<td>United Bank of Iowa</td>
<td>$3,067,102</td>
<td>1.86%</td>
<td>Money Market</td>
</tr>
<tr>
<td>Various Checking Accounts</td>
<td>$172,606</td>
<td>1.05%</td>
<td>Checking Accounts</td>
</tr>
<tr>
<td><strong>Sub Total</strong></td>
<td><strong>$20,428,858</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

DMACC INVESTMENTS

<table>
<thead>
<tr>
<th>Bank</th>
<th>Purchase Date</th>
<th>Amount</th>
<th>Rate</th>
<th>Maturity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bankers Trust</td>
<td>August 27, 2018</td>
<td>$2,000,000</td>
<td>2.65%</td>
<td>February 28, 2020</td>
</tr>
<tr>
<td>Community State Bank</td>
<td>March 14, 2019</td>
<td>$4,000,000</td>
<td>2.77%</td>
<td>March 14, 2020</td>
</tr>
<tr>
<td>MetaBank</td>
<td>May 30, 2019</td>
<td>$1,000,000</td>
<td>2.30%</td>
<td>May 30, 2020</td>
</tr>
<tr>
<td>West Bank</td>
<td></td>
<td>$59,300</td>
<td>0.25%</td>
<td>Investment Account</td>
</tr>
<tr>
<td>Wells Fargo</td>
<td></td>
<td>$4,621,527</td>
<td>1.71%</td>
<td>Investment Account</td>
</tr>
<tr>
<td><strong>Sub Total</strong></td>
<td><strong>$15,440,500</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

ISJIT INVESTMENTS

<table>
<thead>
<tr>
<th>Bank</th>
<th>Purchase Date</th>
<th>Amount</th>
<th>Rate</th>
<th>Maturity</th>
<th>Term Months</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bankers Trust</td>
<td>August 27, 2018</td>
<td>$2,000,000</td>
<td>2.65%</td>
<td>February 28, 2020</td>
<td>18.3</td>
</tr>
<tr>
<td>Community State Bank</td>
<td>March 14, 2019</td>
<td>$4,000,000</td>
<td>2.77%</td>
<td>March 14, 2020</td>
<td>12.2</td>
</tr>
<tr>
<td>Great Western Bank</td>
<td>January 10, 2019</td>
<td>$1,000,000</td>
<td>2.60%</td>
<td>January 10, 2020</td>
<td>12.2</td>
</tr>
<tr>
<td>Great Western Bank</td>
<td>January 10, 2019</td>
<td>$2,000,000</td>
<td>2.85%</td>
<td>July 13, 2020</td>
<td>18.3</td>
</tr>
<tr>
<td>First American Bank</td>
<td>August 15, 2019</td>
<td>$3,000,000</td>
<td>2.65%</td>
<td>August 14, 2020</td>
<td>12.2</td>
</tr>
<tr>
<td>Green State (Collateralized)</td>
<td></td>
<td>$15,593,910</td>
<td>2.70%</td>
<td>Money Market</td>
<td></td>
</tr>
<tr>
<td>Bankers Trust - Des Moines Money Market</td>
<td></td>
<td>$223,150</td>
<td>1.51%</td>
<td>Money Market</td>
<td></td>
</tr>
<tr>
<td>Community State Bank</td>
<td>$19,982,279</td>
<td>1.98%</td>
<td>Money Market</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ISJIT Diversified Fund</td>
<td>$30,514,963</td>
<td>1.60%</td>
<td>Money Market</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total ISJIT Investments</strong></td>
<td><strong>$78,314,292</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Grand Total of Investments   $114,180,860
Grand Total Weighted Average of Investments 1.89%
Des Moines Area Community College  
Fiscal Year Ending June 30, 2020 Budget Report  
Summary by Fund (All Funds)  
For the Four Months Ended October 31, 2019

<table>
<thead>
<tr>
<th>Fund Name</th>
<th>Fund Number</th>
<th>Board Approved Budget</th>
<th>Working Budget</th>
<th>Amount Received/ Expended</th>
<th>Budget Commitments</th>
<th>Working Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted Current</td>
<td>1</td>
<td>$113,741,171</td>
<td>$115,453,418</td>
<td>$37,279,828</td>
<td></td>
<td>$78,173,590</td>
</tr>
<tr>
<td>Restricted Current</td>
<td>2</td>
<td>54,281,644</td>
<td>55,548,324</td>
<td>18,049,030</td>
<td></td>
<td>37,499,294</td>
</tr>
<tr>
<td>Auxiliary</td>
<td>3</td>
<td>7,359,861</td>
<td>7,638,443</td>
<td>2,492,091</td>
<td></td>
<td>5,146,352</td>
</tr>
<tr>
<td>Agency</td>
<td>4</td>
<td>1,353,917</td>
<td>1,353,917</td>
<td>1,656,640</td>
<td></td>
<td>(302,723)</td>
</tr>
<tr>
<td>Scholarship</td>
<td>5</td>
<td>19,246,100</td>
<td>19,246,100</td>
<td>7,531,485</td>
<td></td>
<td>11,714,615</td>
</tr>
<tr>
<td>Loan</td>
<td>6</td>
<td>5,000</td>
<td>5,000</td>
<td>5,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Plant</td>
<td>7</td>
<td>59,748,880</td>
<td>59,750,021</td>
<td>5,877,858</td>
<td></td>
<td>53,872,163</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td></td>
<td>$255,736,573</td>
<td>$258,995,223</td>
<td>$72,891,931</td>
<td></td>
<td>$186,103,292</td>
</tr>
</tbody>
</table>

| **Expenditures**  |             |                       |                |                           |                   |                |
| Unrestricted Current | 1          | $113,723,614          | $115,367,965   | $36,598,765               | $42,673,655       | $36,095,545 |
| Restricted Current | 2          | 52,640,863            | 54,866,613     | 14,627,775                | 6,135,627         | 34,223,211 |
| Auxiliary         | 3          | 6,666,399             | 7,269,056      | 2,496,387                 | 1,477,318         | 3,295,351 |
| Agency            | 4          | 1,320,542             | 1,333,042      | 642,422                   | 84,040            | 606,580  |
| Scholarship       | 5          | 19,341,100            | 19,329,100     | 8,353,261                 | 10,975,839        |                |
| Loan              | 6          | 5,000                 | 5,000          | (1,664)                   |                   | 6,664    |
| Plant             | 7          | 58,297,306            | 60,698,069     | 6,467,559                 | 6,873,945         | 47,356,585 |
| **Total Expenditures** |             | $251,989,824          | $258,988,865   | $69,184,506               | $57,244,585       | $132,559,774 |


Des Moines Area Community College
Revenue/Expense Comparison With Prior Year
For the Four Months Ended October 31, 2019

Fund 1 Revenue
October 31, 2019

<table>
<thead>
<tr>
<th>Function</th>
<th>FY2019</th>
<th>FY2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuition</td>
<td>15,646,123</td>
<td>15,315,719</td>
</tr>
<tr>
<td>Local</td>
<td>3,898,300</td>
<td>4,332,911</td>
</tr>
<tr>
<td>State</td>
<td>11,492,272</td>
<td>11,809,920</td>
</tr>
<tr>
<td>Federal</td>
<td>2,170</td>
<td>62,369</td>
</tr>
<tr>
<td>Other</td>
<td>1,163,039</td>
<td>1,282,539</td>
</tr>
<tr>
<td>Transfers In</td>
<td>1,434,430</td>
<td>440,590</td>
</tr>
</tbody>
</table>

Tuition Increase: 3.61%
Overall Increase: 1.85%

Fund 1 Expense Comparison by Function
October 31, 2019

<table>
<thead>
<tr>
<th>Function</th>
<th>FY2019</th>
<th>FY2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Instruction</td>
<td>3,107,366</td>
<td>3,052,385</td>
</tr>
<tr>
<td>Academic Support</td>
<td>4,887,595</td>
<td>4,872,093</td>
</tr>
<tr>
<td>Student Services</td>
<td>3,915,393</td>
<td>3,915,393</td>
</tr>
<tr>
<td>Institutional Support</td>
<td>5,277,179</td>
<td>4,409,026</td>
</tr>
<tr>
<td>Plant</td>
<td>3,167,348</td>
<td>2,952,385</td>
</tr>
<tr>
<td>Transfers Out</td>
<td>872,080</td>
<td>640,224</td>
</tr>
</tbody>
</table>

Overall Increase: 5.06%